

SCHEDULE 14A INFORMATION

PROXY STATEMENT PURSUANT TO SECTION 14(a)
OF THE SECURITIES EXCHANGE ACT OF 1934

Filed by the Registrant [X]
Filed by a Party other than the Registrant []

Check the appropriate box:

- [X] Preliminary Proxy Statement
 [] Confidential, for Use of the Commission only (as permitted by Rule 14a-6(e)(2))
 [] Definitive Proxy Statement
 [] Definitive Additional Materials
 [] Soliciting under ss. 240.14a-12

LECTEC CORPORATION
(Name of Registrant as Specified in its Charter)

(Name of Person(s) Filing Proxy Statement if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- [] No fee required.
 [X] Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

- (1) Title of each class of securities to which transaction applies: _____
(2) Aggregate number of securities to which transaction applies: _____
(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (Set forth the amount on which the filing fee is calculated and state how it was determined): _____
(4) Proposed maximum aggregate value of transaction: \$7,250,000 (represents the consideration to be received by the Registrant in connection with the transaction).
(5) Total fee paid: \$1,450

[] Fee paid previously with preliminary materials.

[] Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

- (1) Amount Previously Paid: _____
(2) Form, Schedule or Registration Statement No.: _____
(3) Filing Party: _____
(4) Date Filed: _____

LECTEC CORPORATION
10701 RED CIRCLE DRIVE
MINNETONKA, MINNESOTA 55343

Dear Shareholder:

You are cordially invited to attend the 2000 annual meeting of shareholders of LecTec Corporation to be held at the Minneapolis Marriott Southwest Hotel, 5801 Opus Parkway, Minnetonka, Minnesota 55343, on _____, January __, 2001, at 3:00 p.m. (CST).

In addition to the customary annual meeting matters, you will be asked to approve the sale of certain assets used in our conductive products division, in accordance with the Asset Purchase Agreement among LecTec, The Ludlow Company LP and Sherwood Services AG dated November 17, 2000. Ludlow and Sherwood have agreed to buy the assets of LecTec's conductive products division for approximately \$7,250,000 in cash.

WHETHER OR NOT YOU PLAN TO ATTEND THE ANNUAL MEETING, PLEASE COMPLETE, SIGN, DATE AND MAIL THE ENCLOSED PROXY CARD PROMPTLY. If you attend the annual meeting, you may revoke your proxy and vote in person if you wish, even if you have previously returned your proxy card. If you do not attend the annual meeting, you may still revoke your proxy at any time prior to the annual meeting by providing a later dated proxy or by providing written notice of your revocation to Douglas J. Nesbit, Chief Financial Officer of LecTec. Your prompt cooperation will be greatly appreciated.

Sincerely,

/s/ Rodney A. Young

Rodney A. Young,
Chairman of the Board

This proxy statement is dated December __, 2000. This proxy statement and LecTec's annual report for fiscal year 2000 are first being mailed to shareholders on or about December __, 2000.

LECTEC CORPORATION
10701 RED CIRCLE DRIVE
MINNETONKA, MINNESOTA 55343

NOTICE OF ANNUAL MEETING OF SHAREHOLDERS

DECEMBER __, 2000

TO THE SHAREHOLDERS OF LECTEC CORPORATION:

The 2000 annual meeting of the shareholders of LecTec Corporation, a Minnesota Corporation, will be held at the Minneapolis Marriott Southwest Hotel, 5801 Opus Parkway, Minnetonka, Minnesota 55343, on _____, January __, 2001, at 3:00 p.m. (CST) for the following purposes:

1. To approve the sale of certain assets used in LecTec's conductive products division pursuant to the Asset Purchase Agreement dated November 17, 2000, among LecTec, The Ludlow Company LP and Sherwood Services AG. Details of this transaction and other important information are set forth in the accompanying proxy statement which you are urged to read carefully.
2. To elect six directors, to serve on the Board of Directors for a term of one year and until their successors are duly elected and qualified.
3. To ratify the appointment of Grant Thornton LLP as LecTec's independent auditor for LecTec's current fiscal year.
4. To transact such other business as may properly come before the meeting or any adjournment thereof.

THE BOARD OF DIRECTORS RECOMMENDS THAT AN AFFIRMATIVE VOTE BE CAST IN FAVOR OF ALL NOMINEES AND FOR EACH OF THE PROPOSALS LISTED IN THE PROXY CARD (OR VOTING INSTRUCTIONS) CARD.

Holders of LecTec common stock who do not vote their shares in favor of the asset sale, and who strictly comply with the provisions of Sections 302A.471 and 302A.473 of the Minnesota Business Corporations Act, have the right to object to the approval of the asset sale and may make written demand for payment of the "fair value" of their shares of common stock. For a description of the rights of dissenting shareholders, see Sections 302A.471 and 302A.473 of the Minnesota Business Corporations Act, a copy of which is attached as Exhibit C to the proxy statement. In addition, a description of the procedures to be followed by a dissenting

shareholder in order to obtain payment for their shares is set forth under the caption "Rights Of Dissenting Shareholders" in the proxy statement.

Only holders of record of common stock at the close of business on December __, 2000, will be entitled to notice of and to vote at the annual meeting or any adjournment thereof.

IT IS IMPORTANT THAT YOUR SHARES OF COMMON STOCK BE REPRESENTED AT THE ANNUAL MEETING. YOU ARE URGED TO COMPLETE AND SIGN THE ACCOMPANYING PROXY CARD, WHICH IS SOLICITED BY THE BOARD OF DIRECTORS OF LECTEC, AND MAIL IT PROMPTLY IN THE ENCLOSED ENVELOPE. YOUR PROXY WILL NOT BE USED IF YOU ATTEND AND VOTE AT THE ANNUAL MEETING IN PERSON.

BY ORDER OF THE BOARD
OF DIRECTORS

/s/ Rodney A. Young

Rodney A. Young
Chairman of the Board

December __, 2000

IMPORTANT: PLEASE RETURN EACH PROXY CARD SENT TO YOU. THE PROMPT RETURN OF PROXIES WILL SAVE LECTEC THE EXPENSE OF FURTHER REQUESTS FOR PROXIES.

LECTEC CORPORATION
10701 RED CIRCLE DRIVE
MINNETONKA, MINNESOTA 55343

PROXY STATEMENT

ANNUAL MEETING OF SHAREHOLDERS

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EXHIBITS

- Exhibit A - Asset Purchase Agreement
Exhibit B - Opinion of Goldsmith, Agio, Helms Securities, Inc.
Exhibit C - Sections 302A.471 and 302A.473 of the MBCA
Exhibit D - Audit Committee Charter

QUESTIONS AND ANSWERS ABOUT THE PROPOSED ASSET SALE

- Q: WHAT IS THE PROPOSAL RELATING TO THE ASSET SALE THAT I WILL BE VOTING ON AT THE ANNUAL MEETING?
- A: You will be asked to consider and vote upon a proposal to approve the sale by LecTec of certain assets used in LecTec's conductive products division pursuant to the Asset Purchase Agreement, dated November 17, 2000 among LecTec, Ludlow and Sherwood. The asset purchase agreement is attached to this proxy statement as Exhibit A.
- Q: CAN I STILL SELL MY SHARES?
- A: Neither the asset purchase agreement nor the asset sale will affect your right to sell or otherwise transfer your shares of LecTec common stock.
- Q: WHAT VOTE IS REQUIRED TO APPROVE THE ASSET SALE?
- A: Under section 302A.661 of the Minnesota Business Corporation Act, or MBCA, the sale by LecTec of "all or substantially all" of its assets would require approval by the affirmative vote of the holders of a majority of the voting power of all outstanding shares of LecTec common stock on the record date. LecTec, in consultation with its legal counsel, has determined that the sale of the conductive products division assets to Ludlow and Sherwood may constitute a sale of "all or substantially all" of LecTec's assets based on current interpretations of that term. Thus, the asset purchase agreement provides that, as a condition to LecTec's obligation to consummate the transactions contemplated by the asset purchase agreement, the affirmative vote of the holders of at least fifty percent of the voting power of all outstanding shares of LecTec common stock on the record date must be obtained.
- Q: WHO IS ENTITLED TO VOTE ON THE ASSET SALE?
- A: Only holders of record of LecTec common stock as of the close of business on December __, 2000 will be entitled to notice of and to vote at the annual meeting of shareholders.
- Q: WHEN AND WHERE IS THE ANNUAL MEETING?
- A: The annual meeting of shareholders of LecTec will be held at the Minneapolis Marriott Southwest Hotel, 5801 Opus Parkway, Minnetonka, Minnesota 55343, on _____, January __, 2001, at 3:00 p.m. (CST).
- Q: IF MY SHARES ARE HELD IN "STREET NAME" BY MY BROKER, WILL MY BROKER VOTE MY SHARES FOR ME?
- A: Your broker will vote your shares only if you provide instructions on how to vote. You should follow the directions provided by your broker regarding how to instruct your broker to vote your shares.
- Q: MAY I CHANGE MY VOTE AFTER I HAVE MAILED MY SIGNED PROXY CARD?
- A: Yes. Just send in a written revocation or a later dated, signed proxy card before the annual meeting or simply attend the annual meeting and vote in person.
- Q: WHAT DO I NEED TO DO NOW?
- A: PLEASE VOTE YOUR SHARES AS SOON AS POSSIBLE, SO THAT YOUR SHARES MAY BE REPRESENTED AT THE ANNUAL MEETING. You may vote by signing your proxy card and mailing it in the enclosed return envelope, or you may vote in person at the annual meeting. Because a vote of a majority of the outstanding LecTec shares is required to approve the asset sale, your failure to vote is the same as your voting against the asset sale.
- Q: WHAT ARE THE U.S. FEDERAL INCOME TAX CONSEQUENCES OF THE ASSET SALE TO THE SHAREHOLDERS?
- A: LecTec does not expect that the asset sale will result in any federal income tax consequences to its shareholders other than those who exercise dissenters' rights under the MBCA. Such dissenting shareholders should consult with their own tax advisers to determine the tax consequences of dissenting.
- Q: WHOM SHOULD I CALL IF I HAVE QUESTIONS?
- A: If you have questions about the asset sale or the asset purchase agreement you may call Douglas J. Nesbit, our chief financial officer, toll free at (800) 777-2291.

SUMMARY

THIS SECTION SUMMARIZES SELECTED INFORMATION ABOUT THE PROPOSED ASSET SALE FROM THIS PROXY STATEMENT AND MAY NOT CONTAIN ALL OF THE INFORMATION THAT IS IMPORTANT TO YOU. TO UNDERSTAND THE ASSET SALE FULLY, WE STRONGLY ENCOURAGE YOU TO READ CAREFULLY THIS ENTIRE PROXY STATEMENT. WE HAVE INCLUDED A COPY OF THE ASSET PURCHASE AGREEMENT IN THIS PROXY STATEMENT AS EXHIBIT A.

THE COMPANIES (See Page ___.)

LECTEC. Upon completion of the asset sale, LecTec will focus its efforts on the design, manufacture and marketing of topical ointment-based products for the application of over-the-counter drugs. These therapeutic products use a hydrogel coated onto a breathable cloth to deliver over-the-counter drugs and other therapeutic compounds onto the skin. Products currently manufactured using this technology are analgesics for localized pain relief, cooling gel comfort strips, vapor cough suppressants, anti-itch and acne treatment products, wart removers, and a corn and callus remover. The analgesic, cooling and anti-itch products are marketed under the LecTec brand name TheraPatch(R). The acne treatment, wart removers and corn and callus removers are sold by LecTec to certain customers who then market them under their own brand name. The vapor cough suppressant products are marketed under the TheraPatch brand name as well as under the brand name of certain customers.

The principal executive office of LecTec is located at 10701 Red Circle Drive, Minnetonka, Minnesota 55343, and LecTec's telephone number is (952) 933-2291.

LUDLOW AND SHERWOOD. The Ludlow Company LP and Sherwood Services AG are both wholly owned subsidiaries of Tyco International Ltd. Tyco is a diversified manufacturing and service company. As a member of Tyco's healthcare group, Ludlow manufactures and sells a variety of disposable medical products, specialized paper and film products. These include medical electrodes and gels for monitoring and diagnostic tests and hydrogel wound care products, which are used primarily in critical care, physical therapy and rehabilitative departments in hospitals. Sherwood is a Swiss corporation which owns certain intellectual property assets licensed to Tyco and its subsidiaries.

The principal executive offices of Ludlow are located at Two Ludlow Park Drive, P.O. Box 297, Chicopee, Massachusetts 01021, and Ludlow's telephone number is (413) 593-6400.

THE ASSET SALE (See Page ___.)

Pursuant to the asset purchase agreement, LecTec will sell and transfer to Ludlow certain assets and liabilities related to LecTec's conductive products division, which produces diagnostic electrodes and electrically conductive adhesive hydrogels. Certain intellectual property rights associated with LecTec's conductive products division will be sold to Sherwood. Upon the

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approval of the asset sale and the closing of the transactions contemplated by the asset purchase agreement, LecTec will receive a total purchase price of \$7,250,000 in cash. The purchase price will be subject to a post closing adjustment as more fully described below.

REASONS FOR THE ASSET SALE (See Page ___.)

LecTec believes that the strategic sale of its conductive products division will provide LecTec with the financial and operational ability to fund and grow its therapeutic consumer products division. The asset sale will allow LecTec to receive cash in exchange for the assets of the conductive products division and focus LecTec's full operational capacity on its therapeutic consumer products division.

RECOMMENDATION OF LECTEC'S BOARD OF DIRECTORS (See Page ___.)

The Board of Directors has determined that the asset sale is in the best interests of LecTec and LecTec's shareholders. The Board of Directors has approved the asset purchase agreement and recommends that shareholders vote in favor of the proposal to approve the asset sale.

OPINION OF LECTEC'S FINANCIAL ADVISOR (See Page ___.)

LecTec received a written opinion dated November 17, 2000, from its financial advisor, Goldsmith, Agio, Helms Securities, Inc., which together with its affiliate companies is referred to as Goldsmith, Agio, Helms Securities, to the effect that, as of the date of its opinion, and based upon and subject to the assumptions, procedures and limitations described in the opinion, the consideration to be received by LecTec pursuant to the proposed asset sale, consisting of \$7,250,000 in cash plus the assumption of liabilities relating to the conductive products division assets, was fair from a financial point of view to LecTec. We have included this opinion in this proxy statement as Exhibit B. The opinion of the financial advisor is directed to the Board of Directors of LecTec and is not a recommendation to shareholders with respect to any matter relating to the asset sale. LECTEC URGES ITS SHAREHOLDERS TO READ THE OPINION OF GOLDSMITH, AGIO, HELMS SECURITIES IN ITS ENTIRETY.

PROCEEDS OF THE ASSET SALE
(See Page ___.)

The proceeds of the asset sale will be retained by LecTec. It is the intention of LecTec's Board of Directors to use the proceeds along with other cash and cash equivalents held by LecTec to fund and grow LecTec's therapeutic consumer products division. Pending any such use, the net proceeds of the asset sale, after deduction of the expenses incurred by LecTec in connection with the asset sale, will be invested in U.S. government securities.

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SHAREHOLDER APPROVAL OF THE ASSET SALE; VOTE REQUIRED
(See Page ___.)

Under section 302A.661 of the Minnesota Business Corporation Act, or MBCA, the sale by LecTec of "all or substantially all" of its assets requires approval by the affirmative vote of the holders of a majority of the voting power of all outstanding shares of LecTec common stock on the record date. LecTec, in consultation with its legal counsel, has determined that the sale of the conductive products division assets to Ludlow and Sherwood may constitute a sale of "all or substantially all" of LecTec's assets based on current interpretations of that term. Thus, the asset purchase agreement provides that, as a condition to LecTec's obligation to consummate the transactions contemplated by the asset purchase agreement, the affirmative vote of the holders of at least fifty percent of the voting power of all outstanding shares of LecTec common stock on the record date must be obtained.

RIGHTS OF DISSENTING SHAREHOLDERS
(See Page ___.)

Under the MBCA, any holder of LecTec common stock who does not vote their shares in favor of the asset sale and who strictly complies with the provisions of Sections 302A.471 and 302A.473 of the MBCA, the full text of which is attached as Exhibit C to this proxy statement, has the right to object to the asset sale and may make written demand for payment of the "fair value" of their shares of common stock.

CLOSING DATE
(See Page ___.)

The closing of the asset sale will take place within five business days after the shareholders of LecTec approve the asset sale and all other closing conditions are satisfied, unless the parties agree upon another time. It is the intent of the parties to complete the asset sale as soon as practicable.

CLOSING CONDITIONS
(See Page ___.)

Each party's obligation to complete the asset sale is subject to the prior satisfaction or waiver of certain conditions including approvals by LecTec's shareholders and certain third parties.

TERMINATION OF THE ASSET PURCHASE AGREEMENT
(See Page ___.)

The asset purchase agreement may, under specified circumstances, be terminated and the transactions abandoned, notwithstanding shareholder approval of the asset sale.

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CERTAIN FEDERAL INCOME TAX CONSEQUENCES
(See Page ___.)

LecTec does not expect that the asset sale will result in any federal income tax consequences to its shareholders other than those who exercise dissenters' rights under the MBCA.

REGULATORY MATTERS
(See Page ___.)

The parties have voluntarily submitted the asset sale for review by the Federal Trade Commission, or FTC. In the event that the FTC objects to the asset sale, any party may unilaterally terminate the asset purchase agreement.

CAUTIONARY STATEMENT CONCERNING FORWARD LOOKING INFORMATION

Certain information contained in this proxy statement which does not relate to historical information may be deemed to constitute forward looking statements. The words or phrases "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," "believe" or similar expressions identify "forward looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, as amended. This proxy statement contains certain forward-looking statements with respect to the financial condition, results of operations, plans, objectives, future performance and business of LecTec and the effect of the asset sale. Because such statements are subject to risks and uncertainties, actual results may differ materially from historical results and those presently anticipated or projected. LecTec's shareholders are cautioned not to place undue reliance on such statements, which speak only as of the date hereof. Among the factors that

could cause actual results in the future to differ materially from any opinions or statements expressed with respect to future periods are those described under the caption "Risk Factors" in this proxy statement. Lectec undertakes no obligation to release publicly any revisions to such forward-looking statements to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

RISK FACTORS

IN ADDITION TO THE OTHER INFORMATION CONTAINED IN THIS PROXY STATEMENT, YOU SHOULD CAREFULLY CONSIDER THE FOLLOWING RISK FACTORS RELATING TO THE ASSET SALE AND LECTEC IN DECIDING WHETHER TO APPROVE THE ASSET SALE.

RISKS RELATING TO THE ASSET SALE

AFTER THE ASSET SALE, WE WILL HAVE A MORE NARROWED FOCUS OF BUSINESS

After the sale of our conductive products division, we will be substantially smaller. In each of the last three fiscal years, sales from our conductive products division have accounted for more

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than half of our total sales. After the asset sale, we expect to generate substantially all of our sales from our therapeutic consumer products division which designs, manufactures and markets products for the topical application of over-the-counter drugs. Until recently, the therapeutic consumer products division has not represented a large portion of our business or revenues. Growth in sales of our therapeutic consumer products will depend upon a number of factors including our ability to develop, manufacture and market therapeutic products that are accepted by the market. We can not assure you that after the asset sale we will be able to generate sales equal to historic levels or any level. If we are unable to increase the sales from our therapeutic consumer products division it will have a material adverse effect on our business.

THERE IS NO PLAN TO DISTRIBUTE ANY OF THE PROCEEDS OF THE ASSET SALE TO OUR SHAREHOLDERS

We do not intend to distribute any portion of the proceeds from the asset sale to our shareholders. Currently, we intend to use the proceeds from the asset sale to fund and grow our therapeutic consumer products division.

MANAGEMENT COULD SPEND OR INVEST THE PROCEEDS FROM THE ASSET SALE IN WAYS WITH WHICH THE SHAREHOLDERS MAY NOT AGREE, INCLUDING THE POSSIBLE PURSUIT OF OTHER MARKET OPPORTUNITIES

Our management can spend or invest the proceeds from the asset sale in ways with which the shareholders may not agree. The investment of these proceeds may not yield a favorable return. Furthermore, because the market for therapeutic consumer products is evolving, we may in the future discover new opportunities that are more attractive. As a result, we may commit resources to these alternative market opportunities. This action may require us to limit or abandon our currently planned focus on developing, manufacturing and marketing our therapeutic consumer products. If we change our product focus we may face risks that may be different from the risks associated with the therapeutic consumer products market.

THE ASSET PURCHASE AGREEMENT WILL EXPOSE US TO CONTINGENT LIABILITIES

Under the asset purchase agreement, we have agreed to indemnify Ludlow and Sherwood for any breach of our representations and warranties contained in the asset purchase agreement and for other matters. For example, an indemnification claim by Ludlow or Sherwood might result if our representations about the assets comprising our conductive products division are later proved to be incorrect. Significant indemnification claims by Ludlow or Sherwood would have a material adverse effect on our business.

RISKS RELATING TO LECTEC

WE HAVE A HISTORY OF LOSSES AND WE EXPECT LOSSES TO CONTINUE FOR THE FORESEEABLE FUTURE

Although we have generated differing levels of revenue over the last several years, we have not had profitable operations. We expect to continue to incur losses for the foreseeable future. We have expended a substantial amount of our resources in sales and marketing efforts and researching and developing technology relating to our products.

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We plan to increase our operating expenses as we continue to devote significant resources to developing our therapeutic consumer products business. We expect to incur substantial operating losses in the foreseeable future as we invest in our therapeutic consumer products business. Our losses may increase in the future, and even if we achieve our revenue targets, we may not be able to sustain or increase profitability on a quarterly or annual basis. The amount of future net losses, and the time required to reach profitability, are both highly uncertain. We cannot assure you that we will ever be able to achieve or sustain profitability.

OUR SUCCESS DEPENDS ON A SINGLE FAMILY OF PRODUCTS

We have adopted a strategy of focusing our efforts on our therapeutic consumer products business. As a result, our revenue and profitability depend on sales of our topical ointment-based products for the application of over-the-counter drugs. A reduction in demand for these products would have a material adverse effect on our business. We have relatively limited experience selling our therapeutic consumer products. Accordingly, we can not assure you that sales of our therapeutic consumer products represent long-term consumer acceptance of these products, or that the recent increase in therapeutic consumer products sales is indicative of future growth rates for sales of these products. The sustainability of current levels of therapeutic consumer products sales and the future growth of such sales, if any, will depend on, among other factors:

- * continued consumer trial of our products;
- * generation of repeat consumer sales;
- * further development and sales of our TheraPatch brand name products;
- * development of further relationships with resellers of our products;
- * competition from substitute products;
- * effective consumer advertising.

We can not assure you that we will maintain or increase our current level of therapeutic consumer products sales or profits in future periods.

OUR SUCCESS DEPENDS ON OUR RELATIONSHIPS WITH RESELLERS OF OUR PRODUCTS

A significant portion of the sales of our therapeutic consumer products are derived from agreements with other companies that act as resellers of our products. Under these agreements, our products are marketed and sold under another company's brand name and by another company's sales force. Our success depends in part upon our ability to enter into additional reseller agreements with new third parties while maintaining our existing reseller relationships. We believe our relationships with our existing third party resellers have been a significant factor in the success to date of our therapeutic consumer products business, and any deterioration or termination of these relationships would seriously harm our business.

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OUR FUTURE SUCCESS DEPENDS ON OUR ABILITY TO MANAGE ANY GROWTH IN OUR THERAPEUTIC CONSUMER PRODUCTS BUSINESS

If we are successful in increasing the sales of our therapeutic consumer products we may be required to expand our operations, particularly in the areas of research and development, sales and marketing, and manufacturing. If we are required to expand our operations in these areas, those expansions will likely result in new and increased responsibilities for management personnel and place significant strain on our management, operating and financial systems and other resources. To accommodate any such growth and compete effectively, we will be required to implement improved information systems, procedures and controls, and to expand, train, motivate and manage our work force. Our future success will depend to a significant extent on the ability of our current and future management personnel to operate effectively both independently and as a group. We can not assure you that our personnel, systems, procedures and controls will be adequate to support our future operations.

We manufacture our therapeutic consumer products in quantities sufficient to satisfy our current level of sales. To meet any increases in sales, we may need to increase our production significantly beyond our present manufacturing capacity. Accordingly, we may be required to increase our manufacturing capacities. We can not assure you that increasing our capacity can be accomplished on a profitable basis.

THE MARKET FOR OUR PRODUCTS IS COMPETITIVE AND WE MAY NOT HAVE THE RESOURCES REQUIRED TO COMPETE EFFECTIVELY

The markets for the therapeutic consumer products we sell are relatively new and therefore subject to rapid and significant change. We face significant competition in the development and marketing of these products. We can not assure you that we will be able to compete effectively in the sale of our products. Competitors in the United States and abroad are numerous and include, among others, major pharmaceutical and consumer product companies. Our competitors may succeed in developing technologies and products that are more effective than those we are developing and could render our therapeutic consumer products obsolete and noncompetitive. Many of our competitors have substantially greater financial and technical resources, marketing capabilities and regulatory experience. In addition, these companies compete with us in recruiting and retaining highly qualified personnel. As a result, we cannot assure you that we will be able to compete successfully with these organizations.

PATENTS AND OTHER PROPRIETARY RIGHTS PROVIDE UNCERTAIN PROTECTION OF OUR PROPRIETARY INFORMATION AND OUR INABILITY TO PROTECT A PATENT OR OTHER PROPRIETARY RIGHT MAY HARM OUR BUSINESS

The patent position of companies engaged in the sale of products such as ours is uncertain and involves complex legal and factual questions. Issued patents can later be held invalid by the patent office issuing the patent or by a court. We can not assure you that our patents will not be challenged, invalidated or circumvented or that the rights granted thereunder will provide us a competitive advantage. In addition, many other organizations are engaged in

research and development of products similar to our therapeutic consumer products. Such organizations may currently have, or may obtain in the future, legally blocking proprietary rights, including patent

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rights, in one or more products or methods under development or consideration by us. These rights may prevent us from commercializing new technology, or may require us to obtain a license from the organizations to use their technology.

We also rely on trade secrets and other unpatented proprietary information in the manufacturing of our therapeutic consumer products. To the extent we rely on confidential information to maintain our competitive position, there can be no assurance that other parties will not independently develop the same or similar information.

There has been substantial litigation regarding patent and other intellectual property rights in the consumer products industry. Litigation could result in substantial costs and a diversion of our effort, but may be necessary to enforce any patents issued to us, protect our trade secrets or know-how, defend against claimed infringement of the rights of others or determine the scope and validity of the proprietary rights of others. We can not assure you that third parties will not pursue litigation that could be costly to us. An adverse determination in any litigation could subject us to significant liabilities to third parties, require us to seek licenses from or pay royalties to third parties or prevent us from manufacturing or selling our products, any of which could have a material adverse effect on our business.

WE ARE SUBJECT TO REGULATION BY REGULATORY AUTHORITIES INCLUDING THE FDA WHICH MAY AFFECT THE MARKETING OF OUR PRODUCTS

The research, development, manufacture, labeling, distribution, marketing and advertising of our products, and our ongoing research and development activities, are subject to extensive regulation by governmental regulatory authorities in the United States and other countries. Failure to comply with regulatory requirements for marketing our products could subject us to regulatory or judicial enforcement actions, including, but not limited to, product recalls or seizures, injunctions, civil penalties, criminal prosecution, refusals to approve new products and suspensions and withdrawals of existing approvals. Currently, the majority of our therapeutic consumer products are regulated as over-the-counter products. We can not assure you that the FDA will continue to regulate these products as over-the-counter products. If the FDA changed its approach to regulating our products, we would be faced with significant additional costs and may be unable to sell some or all of our products. Any such change would have a material adverse effect on our business. Delays in obtaining regulatory approvals for any new products could have a material adverse effect on our business. Even if regulatory approval of a new product is granted, such approval may include significant limitations on the indicated uses of the product or the manner in which or conditions under which the product may be marketed.

WE MAY BE REQUIRED TO REDUCE OR ELIMINATE SOME OR ALL OF OUR SALES AND MARKETING EFFORTS OR RESEARCH AND DEVELOPMENT ACTIVITIES IF WE FAIL TO OBTAIN ADDITIONAL FUNDING THAT MAY BE REQUIRED TO SATISFY OUR FUTURE CAPITAL EXPENDITURE NEEDS

We plan to continue to spend substantial funds to expand our sales and marketing efforts and our research and development activities related to our therapeutic consumer products. Our future liquidity and capital requirements will depend upon numerous factors, including the costs and timing of sales and marketing, manufacturing and research and development activities, the

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extent to which our therapeutic consumer products gain market acceptance and competitive developments. Any additional required financing may not be available on satisfactory terms, if at all. If we are unable to obtain financing, we may be required to reduce or eliminate some or all of our sales and marketing efforts or research and development activities.

WE HAVE LIMITED STAFFING AND WILL CONTINUE TO BE DEPENDENT UPON KEY EMPLOYEES

Our success is dependent upon the efforts and abilities of our key employees. If key individuals leave, we could be adversely affected if suitable replacement personnel are not quickly recruited. Our future success depends upon our ability to continue to attract and retain qualified scientific, marketing and technical personnel. There is intense competition for qualified personnel in all functional areas and competition will make it difficult to attract and retain the qualified personnel necessary for the development and growth of our business.

THE PRICE OF OUR COMMON STOCK COULD BE HIGHLY VOLATILE DUE TO A NUMBER OF FACTORS

The trading price of our common stock may fluctuate widely as a result of a number of factors, including:

- * performance of our therapeutic consumer products in the market;
- * regulatory developments in both the United States and foreign countries;

- * market perception and customer acceptance of our therapeutic consumer products;
- * increased competition;
- * relationships with resellers of our products;
- * economic and other external factors; and
- * period-to-period fluctuations in financial results.

In addition, the price of our common stock has from time to time experienced significant price and volume fluctuations that may be unrelated to our operating performance.

WE MAY NOT CONTINUE TO MEET THE REQUIREMENTS FOR CONTINUED LISTING ON NASDAQ

The National Association of Securities Dealers, Inc. which administers Nasdaq, has adopted certain criteria for continued eligibility on Nasdaq. In order to continue to be included on Nasdaq, we must maintain \$4 million in net tangible assets, a public float of 750,000 shares and a \$5 million market value of our public float. In addition, continued inclusion requires two market-makers, at least 400 holders of our common stock and a minimum bid price of our common stock of \$1 per share. Our failure in the future to meet these maintenance criteria, as now in effect or as may be later amended, may result in the delisting of our common stock from Nasdaq. In such event, trading, if any, in our common stock may then continue to be conducted in the non-Nasdaq over-the-counter market in less orderly markets commonly referred to as the electronic bulletin

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board and the "pink sheets." As a result, an investor may find it more difficult to dispose of or to obtain accurate quotations as to the market value of our common stock. If Nasdaq were to begin delisting proceedings against us, it could reduce the level of liquidity currently available to our shareholders. If our common stock were delisted, the price of our common stock would, in all likelihood, decline.

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THE ANNUAL MEETING OF SHAREHOLDERS

This proxy statement is provided in connection with the 2000 annual meeting of shareholders of LecTec Corporation, and any adjournment or postponement of the meeting. The accompanying proxy is solicited by the Board of Directors of LecTec. This proxy statement and the accompanying form of proxy are first being sent or given to shareholders beginning on or about December __, 2000.

WHEN AND WHERE THE ANNUAL MEETING OF SHAREHOLDERS WILL BE HELD

The annual meeting of shareholders of LecTec will be held at the Minneapolis Marriott Southwest Hotel, 5801 Opus Parkway, Minnetonka, Minnesota 55343, on _____, January __, 2001, at 3:00 p.m. (CST).

WHAT WILL BE VOTED UPON

The Board of Directors is aware of three items of business to be considered at the annual meeting:

- * approval of the sale of certain assets used in LecTec's conductive products division in accordance with the Asset Purchase Agreement dated as of November 17, 2000, by and among LecTec, Ludlow and Sherwood;
- * the election of six directors; and
- * ratification of the appointment of Grant Thornton LLP, as the independent auditors for LecTec's current fiscal year.

The Board of Directors knows of no other matters to be presented for action at the annual meeting. If any other matters properly come before the annual meeting, however, the persons named in the proxy will vote on such other matters and/or for other nominees in accordance with their best judgment. This includes a motion to adjourn or postpone the annual meeting to solicit additional proxies. However, no proxy voted against the proposal to approve the asset sale will be voted in favor of an adjournment or postponement to solicit additional votes in favor of approval of the asset sale.

RECORD DATE; SHAREHOLDERS ENTITLED TO VOTE; QUORUM

Holders of record of the shares of LecTec common stock at the close of business on December __, 2000, will be entitled to vote on all matters at the annual meeting. Each share of common stock will be entitled to one vote. On December __, 2000, a total of shares of common stock were outstanding. A majority of the voting power of the outstanding shares of common stock entitled to vote, represented in person or by proxy, will be required to constitute a quorum for the annual meeting.

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VOTE REQUIRED

The asset sale must be approved by the holders of a majority of all the outstanding shares of common stock, whether or not represented at the meeting. A majority of the shares of common stock present at the meeting, whether represented in person or by proxy, will be required to elect the directors of LecTec and to ratify the appointment of Grant Thornton LLP, as the independent auditors of LecTec.

BOARD RECOMMENDATION

The Board of Directors recommends that an affirmative vote be cast in favor of all nominees and for each of the proposals listed in the proxy (or voting instructions) card.

VOTING YOUR SHARES

The LecTec Board of Directors is soliciting proxies from the LecTec shareholders. By completing and returning the accompanying proxy, you will be authorizing Rodney A. Young and Douglas J. Nesbit to vote your shares. If your proxy is properly signed and dated it will be voted as you direct. If you attend the annual meeting in person, you may vote your shares by completing a ballot at the meeting.

CHANGING YOUR VOTE BY REVOKING YOUR PROXY

Your proxy may be revoked at any time before it is voted at the annual meeting by giving notice of revocation to LecTec, in writing, by execution of a later dated proxy or by attending and voting at the annual meeting.

HOW PROXIES ARE COUNTED

If you return a signed and dated proxy card but do not indicate how the shares are to be voted, those shares will be voted FOR each of the nominees and the listed proposals. Votes cast by proxy or in person at the annual meeting will be tabulated by the election inspectors appointed for the annual meeting.

Shares voted as abstentions on any matter (or a "withhold vote for" as to directors) will be counted for purposes of determining the presence of a quorum at the annual meeting and treated as unvoted, although present and entitled to vote, for purposes of determining the approval of each matter as to which a shareholder has abstained. If a broker submits a proxy that indicates the broker does not have discretionary authority as to certain shares to vote on one or more matters, those shares will be counted for purposes of determining the presence of a quorum at the meeting, but will not be considered as present and entitled to vote with respect to such matters. Since the MBCA requires the affirmative vote of the holders of a majority of the outstanding shares of common stock entitled to vote on the proposal to approve the asset sale, if a shareholder fails to provide specific instructions with respect to their shares of common stock to their broker or a shareholder explicitly abstains from voting on such proposal, the effect will be the same as a vote against the approval of the asset sale.

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COST OF SOLICITATION

All expenses in connection with this solicitation will be paid by LecTec. Officers, directors and regular employees of LecTec, who will receive no extra compensation for their services, may solicit proxies by telephone or electronic transmission.

PROPOSAL 1: APPROVAL OF THE ASSET SALE

THE SALE OF THE CONDUCTIVE BUSINESS ASSETS

THE COMPANIES

LECTEC

Upon completion of the asset sale, LecTec will focus its efforts on the design, manufacture and marketing of topical ointment-based products for the application of over-the-counter drugs. These therapeutic products use a hydrogel coated onto a breathable cloth to deliver over-the-counter drugs and other therapeutic compounds onto the skin. Products currently manufactured using this technology are analgesics for localized pain relief, cooling gel comfort strips, vapor cough suppressants, anti-itch and acne treatment products, wart removers, and a corn and callus remover. The analgesic, cooling and anti-itch products are marketed under the LecTec brand name TheraPatch(R). The acne treatment, wart removers and corn and callus removers are sold by LecTec to certain customers who then market them under their own brand name. The vapor cough suppressant products are marketed under the TheraPatch brand name as well as under the brand name of certain customers.

LUDLOW AND SHERWOOD

The Ludlow Company LP and Sherwood Services AG are both wholly owned subsidiaries of Tyco International Ltd. Tyco is a diversified manufacturing and service company. As a member of Tyco's healthcare group, Ludlow manufactures and

sells a variety of disposable medical products, specialized paper and film products. These include medical electrodes and gels for monitoring and diagnostic tests and hydrogel wound care products, which are used primarily in critical care, physical therapy and rehabilitative departments in hospitals. Sherwood is a Swiss corporation which owns certain intellectual property assets licensed to Tyco and its subsidiaries.

THE ASSET SALE

Pursuant to the asset purchase agreement, LecTec will sell and transfer to Ludlow certain assets and liabilities related to LecTec's conductive products division, which produces diagnostic electrodes and electrically conductive adhesive hydrogels. Certain intellectual property rights associated with LecTec's conductive products division will be sold to Sherwood. Upon the approval of the asset sale and the closing of the transactions contemplated by the asset purchase

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agreement, LecTec will receive a total purchase price of \$7,250,000 in cash. The purchase price will be subject to a post closing adjustment as more fully described below.

BACKGROUND OF THE ASSET SALE

During the last several years, the Board of Directors of LecTec has explored several strategic alternatives for maximizing shareholder value, including the possibility of selling LecTec's conductive products division and focusing its full efforts on its consumer products division.

Over the past two years, Ludlow has made several overtures to LecTec regarding the possible sale of LecTec's conductive products division. In October 1999, Lee Carrier, Ludlow's Divisional President, and Teresa Hacunda, Ludlow's Director of New Business and Strategic Development, met with Rod Young, LecTec's President and Chief Executive Officer, and Deborah Moore, then the Chief Financial Officer of LecTec, regarding the possible acquisition of the conductive products division. Following this meeting, Ms. Hacunda sent a letter to Ms. Moore on November 30, 1999, requesting certain financial and organizational information about LecTec. Ms. Moore complied with that request in December 1999.

In January 2000, Mr. Carrier and Ms. Hacunda met with Mr. Young and Ms. Moore and Kevin Davidson from Arthur Andersen LLP, LecTec's mergers and acquisitions advisor at the time, to further discuss Ludlow's possible acquisition of LecTec's conductive products division. On January 20, 2000, Mr. Carrier sent a letter to Mr. Davidson expressing Ludlow's desire to place a "preemptive bid" for the conductive products division. On February 2, 2000, LecTec's Board of Directors met and discussed the possibility of negotiating with Ludlow the sale of the conductive products division. After discussion of the matter, LecTec's Board of Directors decided not to pursue a transaction with Ludlow at that time, but rather to assess its strategic alternatives including the possibility of conducting a more formal process for the sale of its conductive products division.

On March 6, 2000, LecTec engaged Goldsmith, Agio, Helms Securities to assist LecTec in analyzing alternatives to maximize shareholder value. In connection with this engagement, Goldsmith, Agio, Helms Securities agreed to assist LecTec with potential transactions involving two of its operating divisions, the conductive products division and the medical tape division.

In May and June of 2000, Goldsmith, Agio, Helms Securities had numerous discussions with officers and key employees of LecTec, toured LecTec's facilities, reviewed publicly available and non-public information regarding LecTec and worked with LecTec management to prepare a confidential memorandum describing the conductive products division (the "Confidential Memorandum").

Goldsmith, Agio, Helms Securities and LecTec used their formal and informal contacts in the healthcare and investing community to identify potential purchasers for LecTec's conductive products division. During July and August of 2000, Goldsmith, Agio, Helms Securities approached 70 potential buyers with respect to such a transaction. Out of the 70 potential buyers, ten executed confidentiality agreements and received the Confidential Memorandum. Goldsmith,

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Agio, Helms Securities contacted each of the ten potential buyers who received the Confidential Memorandum after each potential buyer had had several weeks to review the Confidential Memorandum. Goldsmith, Agio, Helms Securities then sought an initial indication of interest from each potential buyer

Initial indications of interest were received from four parties and each of those parties was invited to attend a meeting with management of LecTec and Goldsmith, Agio, Helms Securities. Meetings with the four prospective buyers were held in August and September of 2000. After the meetings, one potential buyer withdrew from the process. Three buyers continued to express an interest in purchasing the conductive products division from LecTec. These expressions of interest described proposed transactions, subject in each case to further due diligence investigations and negotiation of definitive agreements. LecTec and Goldsmith, Agio, Helms Securities evaluated the potential purchasers in light of their expressed interest and concluded that further negotiations with Ludlow would yield the greatest price for LecTec's conductive products division. On October 2, 2000, Goldsmith, Agio, Helms Securities informed Ludlow that LecTec had decided to enter into exclusive negotiations with Ludlow regarding the sale

of LecTec's conductive products division.

Throughout the first two weeks of October 2000, representatives of LecTec and Ludlow engaged in numerous formal and informal telephone conferences. Among the topics discussed were the structure of the transaction, the sale price of the conductive products division and the logistics of transitioning the conductive products business. From October 16 through October 18, 2000, LecTec hosted due diligence meetings between senior executives of LecTec and representatives of Ludlow in order to provide additional information to Ludlow and to refine the terms and conditions of the proposed transaction.

Following the due diligence meetings, Ludlow drafted and presented to LecTec a proposed asset purchase agreement. Throughout the course of the next several weeks, representatives of LecTec and Ludlow negotiated the terms and conditions of the asset purchase agreement and several ancillary agreements. The parties reached agreement on a definitive form of asset purchase agreement during the week of November 13, 2000.

On November 17, 2000, LecTec's Board of Directors met to consider approval of the asset purchase agreement. On that same date, Goldsmith, Agio, Helms Securities delivered to LecTec's Board of Directors its oral opinion, which was confirmed in writing, to the effect that, as of such date, and subject to the assumptions, procedures and limitations set forth in the opinion, the proposed sale consideration to be received by LecTec pursuant to the asset purchase agreement is fair to LecTec from a financial point of view. The written opinion of Goldsmith, Agio, Helms Securities constitutes a part of this proxy statement and is attached hereto as Exhibit B. LecTec's Board of Directors thoroughly discussed the proposed sale of the conductive products division, the asset purchase agreement and the opinion of Goldsmith, Agio, Helms Securities. At the conclusion of the meeting, LecTec's Board of Directors approved the asset purchase agreement and recommended approval of the asset sale by LecTec's shareholders.

On November 17, 2000, the parties executed the asset purchase agreement. A press release announcing the execution of the definitive asset purchase agreement was issued by LecTec on November 20, 2000.

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REASONS FOR THE ASSET SALE

LecTec believes that the strategic sale of its conductive products division will provide LecTec with the financial and operational ability to fund and grow its therapeutic consumer products division. The asset sale will allow LecTec to receive cash in exchange for the assets of the conductive products division and focus LecTec's full operational capacity on its therapeutic consumer products division.

In arriving at its determination that the asset sale is in the best interest of LecTec and its shareholders, the Board of Directors carefully considered the terms of the asset purchase agreement. As part of this process, the Board of Directors considered the advice and assistance of its outside financial and legal advisors. In determining to authorize the asset sale, the Board of Directors considered the following factors, among others, each of which, in the view of the Board of Directors, supported the Board's determination:

- * The Board of Director's knowledge of the financial condition, result of operations, liquidity, business and prospects of the conductive products division, as well as the risk involved in achieving those prospects in current market and economics conditions;
- * The fact that the \$7,250,000 offered by Ludlow represents approximately \$1.86 per share of LecTec common stock outstanding, compared to the \$2.00 closing price of LecTec's common stock on November 17, 2000. After the sale LecTec will continue to own and operate its therapeutic consumer products operations;
- * The written opinion of Goldsmith, Agio, Helms Securities, LecTec's financial advisor, that the consideration to be received by LecTec pursuant to the asset sale is fair to LecTec from a financial point of view;
- * The absence of other offers that are superior to Ludlow's offer in light of all the terms and conditions presented by Ludlow, including the ability for LecTec to retain certain hydrogel manufacturing equipment which LecTec requires in the operation of its therapeutic consumer products division;
- * The terms and conditions of the asset purchase agreement, including the fiduciary out provision negotiated by LecTec, which allows LecTec to consider unsolicited offers to purchase the conductive products division assets;
- * The fact that there is no termination fee payable to Ludlow if the asset purchase agreement is terminated by LecTec;
- * The fact that the asset purchase agreement requires that the sale be approved by a majority of LecTec's shareholders; and
- * The fact that the sale consideration consists of entirely of cash.

The foregoing list of factors considered and given by the Board of Directors is not intended to be exhaustive. In view of the variety of factors considered in connection with its evaluation of

the asset sale, the Board of Directors did not find it practical to, and did not quantify or otherwise attempt to assign, relative weights to the specific factors considered in reaching its conclusions.

With respect to liquidation value, the Board of Directors considered that the conductive products division's liquidation value would likely be lower than the valuation of this division as a going concern and as such does not provide a useful comparison for assessing the fairness of the sale consideration. With respect to book value, the Board of Directors considered that the historic costs of the assets being sold would also undervalue the conductive products division.

RECOMMENDATION OF LECTEC'S BOARD OF DIRECTORS

The Board of Directors has determined that the asset sale is in the best interests of LecTec and LecTec's shareholders. The Board of Directors has approved the asset purchase agreement and recommends that shareholders vote in favor of the proposal to approve the asset sale.

OPINION OF LECTEC'S FINANCIAL ADVISOR

As described above, LecTec engaged Goldsmith, Agio, Helms Securities to act as its exclusive financial advisor in connection with strategic alternatives, including LecTec's sale of its conductive products division. In connection with the asset sale and pursuant to the terms of an engagement agreement, LecTec requested that Goldsmith, Agio, Helms Securities evaluate the fairness to LecTec, from a financial point of view, of the consideration to be received by LecTec pursuant to the sale of its conductive products division. On November 17, 2000, Goldsmith, Agio, Helms Securities delivered to the Board of Directors its oral opinion, which was confirmed in writing, to the effect that, as of such date, and subject to the assumptions, procedures and limitations set forth in the opinion, the proposed sale consideration to be received by LecTec pursuant to the asset purchase agreement is fair to LecTec from a financial point of view.

SELECTION OF GOLDSMITH, AGIO, HELMS SECURITIES; FEE AND OTHER INFORMATION. Goldsmith, Agio, Helms Securities is a nationally recognized investment banking firm which, as a customary part of its business, is engaged in the valuation of businesses and securities in connection with mergers and acquisitions, private placements, and valuations for corporate and other purposes. The Board of Directors of LecTec selected Goldsmith, Agio, Helms Securities based upon Goldsmith, Agio, Helms Securities' reputation, experience and familiarity with companies like LecTec. Goldsmith, Agio, Helms Securities was engaged by LecTec on March 6, 2000, to pursue various strategic alternatives, including the sale of the conductive products division.

Pursuant to a letter agreement with LecTec dated March 6, 2000, and amended November 17, 2000 (the "Engagement Letter"), Goldsmith, Agio, Helms Securities was entitled to a fee of \$125,000 after delivering its opinion. Upon consummation of the asset sale, Goldsmith, Agio, Helms Securities is entitled to cash compensation of approximately \$275,000. Goldsmith, Agio, Helms Securities also received a retainer of \$10,000 per month for each of the six months ended September 30, 2000. LecTec has agreed to reimburse Goldsmith, Agio, Helms Securities for out-of-pocket expenses, including reasonable fees and expenses of counsel, and to indemnify Goldsmith, Agio, Helms Securities for liabilities and expenses arising out of the asset sale or transactions in connection with the asset sale, including liabilities under federal securities laws.

The terms of the fee agreement with Goldsmith, Agio, Helms Securities, which are customary in transactions of this nature, were negotiated at arm's length between LecTec and Goldsmith, Agio, Helms Securities, and the Board of Directors was aware of such arrangement.

The Engagement Letter further provides for fees to be paid to Goldsmith, Agio, Helms Securities in the event certain other transactions are consummated during the term of the Engagement Letter or within 12 months following termination of the Engagement Letter. The other transactions covered by the Engagement Letter include any sale, exchange or other disposition of all or a material portion of LecTec, whether accomplished by a sale of assets or stock or through a merger, tender or exchange offer, joint venture, equity investment, recapitalization or other transaction which changes the financial structure, control or ownership of the company. The fees in connection with such transactions range from \$150,000 (plus 7.5% of total consideration over \$1.8 million) for the sale of the medical tape division to \$500,000 (plus 3% to 5% of valuation in excess of \$3.00 per share) for a sale of at least 50% of LecTec's common stock.

GENERAL. The type and amount of consideration payable in the asset sale and the payment and other terms were determined through negotiation between LecTec and Ludlow. Although Goldsmith, Agio, Helms Securities provided financial advice to LecTec during the course of the negotiations, Goldsmith, Agio, Helms Securities did not recommend the amount of the consideration to be paid in the sale or the payment or other terms and the decision to enter into the asset purchase agreement was solely that of LecTec's Board of Directors. Goldsmith, Agio, Helms Securities' opinion as to the fairness of the consideration was only one of many factors considered by the Board of Directors in the Board's evaluation of the sale.

A copy of Goldsmith, Agio, Helms Securities' opinion dated November 17, 2000, which sets forth the assumptions made, matters considered, and limits on the review taken, is attached as Exhibit B to this proxy statement. You are urged to read the Goldsmith, Agio, Helms Securities opinion in its entirety. The description set forth below of Goldsmith, Agio, Helms Securities' opinion is qualified in its entirety by reference to the full text of the opinion. Goldsmith, Agio, Helms Securities' opinion is rendered for the benefit and use of the Board of Directors in connection with the Board of Directors' consideration of the asset sale and does not constitute a recommendation to any holder of LecTec common stock as to how such shareholder should vote with respect to the asset sale.

In arriving at its opinion, Goldsmith, Agio, Helms Securities undertook such reviews, analyses and inquiries as it deemed necessary and appropriate under the circumstances. Among other things, Goldsmith, Agio, Helms Securities (i) reviewed the asset purchase agreement; (ii) analyzed financial and other information that is publicly available relating to LecTec and its assets and liabilities; (iii) analyzed certain financial and operating data of LecTec and the conductive products division that was made available to Goldsmith, Agio, Helms Securities by LecTec; (iv) visited the facilities of LecTec and discussed with management of LecTec the financial condition, operating results, business outlook and prospects of LecTec and the conductive products division; (v) held discussions with certain third parties with respect to their interest in acquiring or merging with all or part of LecTec's conductive products division; (vi) analyzed the valuations of publicly traded companies that Goldsmith, Agio, Helms Securities deemed comparable to the conductive

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products division; and (vii) performed a comparable merger and acquisition analysis for LecTec's conductive products division

In arriving at its opinion, Goldsmith, Agio, Helms Securities relied upon and assumed the accuracy, completeness, and fairness of the financial statements and other information furnished by, or publicly available relating to, LecTec and the conductive products division or otherwise made available to Goldsmith, Agio, Helms Securities, and relied upon and assumed that the representations and warranties of LecTec and Ludlow contained in the asset purchase agreement are true and correct. Goldsmith, Agio, Helms Securities was not engaged to, and did not attempt to or assume responsibility to, verify independently such information. Goldsmith, Agio, Helms Securities further relied upon assurances by LecTec that the information provided to Goldsmith, Agio, Helms Securities had a reasonable basis, and with respect to projections and other business outlook information, reflects the best currently available estimates, and that LecTec is not aware of any information or fact that would make the information provided to Goldsmith, Agio, Helms Securities incomplete or misleading. Goldsmith, Agio, Helms Securities also assumed that LecTec and Ludlow will each perform all of the covenants and agreements to be performed by it under the asset purchase agreement as set forth in the asset purchase agreement would be satisfied and that the sale would be consummated on a timely basis in the manner contemplated by the asset purchase agreement. In arriving at its opinion, Goldsmith, Agio, Helms Securities did not perform any appraisals or valuations of specific assets or liabilities of LecTec and expressed no opinion regarding the liquidation value of LecTec or any of its assets. Goldsmith, Agio, Helms Securities' opinion is based upon the information available to it and the facts and circumstances as they existed and were subject to evaluation on the date of such opinion. Events occurring after the date of Goldsmith, Agio, Helms Securities' opinion could materially affect the assumptions used in preparing such opinion and the conclusions reached therein. However, Goldsmith, Agio, Helms Securities does not have any obligation to update, revise or reaffirm its opinion.

Goldsmith, Agio, Helms Securities relied, with respect to legal and accounting matters related to the asset purchase agreement, on the advice of LecTec's legal and accounting advisors. Goldsmith, Agio, Helms Securities made no independent investigation of any legal or accounting matters that may affect LecTec and assumed the correctness of the legal and accounting advice provided to LecTec and its Board of Directors.

The preparation of a fairness opinion is a complex process and is not necessarily susceptible to partial analysis or summary description. The summary of the Goldsmith, Agio, Helms Securities analyses set forth below does not purport to be a complete description of the presentation by Goldsmith, Agio, Helms Securities to the Board of Directors. In arriving at its opinion, Goldsmith, Agio, Helms Securities did not attribute any particular weight to any analysis or factor considered by it, but rather made qualitative judgments as to the significance and relevance of each analysis and factor. Accordingly, Goldsmith, Agio, Helms Securities believes that its analyses and the summary set forth below must be considered as a whole and that selecting portions of its analyses, or of the summary, without considering all factors and analyses, could create an incomplete view of the processes underlying the analyses set forth in Goldsmith, Agio, Helms Securities' presentation to the Board of Directors and its opinion.

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The analyses performed by Goldsmith, Agio, Helms Securities (and summarized below) are not necessarily indicative of actual values or actual future results, which may be significantly more or less favorable than those suggested by such analyses. Additionally, analyses relating to the values of businesses do not purport to be appraisals or reflect the prices at which businesses actually may be acquired. Also, Goldsmith, Agio, Helms Securities did not consider the effects of the proposed sale of the conductive products

division on the future performance of the remaining assets of LecTec, nor did Goldsmith, Agio, Helms Securities express an opinion as to LecTec's planned use of proceeds arising from the proposed sale. Furthermore, Goldsmith, Agio, Helms Securities has expressed no opinion as to the prices at which LecTec's shares may trade following the date of Goldsmith, Agio, Helms Securities' opinion or following the consummation of the proposed sale of the conductive products division.

OVERVIEW OF ANALYSIS. Goldsmith, Agio, Helms Securities' analysis of LecTec's value incorporated a review of LecTec's conductive products division only, and Goldsmith, Agio, Helms Securities did not conduct a valuation of LecTec in its entirety in rendering its fairness opinion with respect to the sale.

Because LecTec's conductive products division is an independent component of LecTec's business, Goldsmith, Agio, Helms Securities analyzed this component separately as described below. The following summarizes the analyses performed relative to the conductive products division being sold.

ANALYSIS OF PUBLICLY TRADED COMPARABLE COMPANIES. Goldsmith, Agio, Helms Securities analyzed selected historical and projected financial, operating, and stock market data of LecTec, and other publicly traded companies that Goldsmith, Agio, Helms Securities deemed to be comparable to the conductive products division.

The eight companies deemed by Goldsmith, Agio, Helms Securities to be reasonably comparable to the conductive products division in terms of products and services offered, markets served and business prospects were: (1) Advanced Polymer Systems, (2) Chattem Inc., (3) CNS, Inc., (4) Del Laboratories, (5) Hi Tech Pharmacal Co., Inc., (6) Rehabicare, Inc., (7) PDK Labs, Inc., and (8) Perrigo Company. No company utilized in the comparable company analysis is identical to the conductive products division. Accordingly, an analysis of the results of the foregoing necessarily involves complex considerations and judgments concerning the differences in financial and operating characteristics of the conductive products division and other factors that could affect the public trading value of the comparable companies to which it is being compared.

Goldsmith, Agio, Helms Securities examined certain publicly available financial data of the comparable companies including the ratio of firm value (equity value plus total debt less cash and equivalent) to latest-twelve month, or LTM, revenue. Goldsmith, Agio, Helms Securities implied a 25% discount to the comparable companies ratios because all of the comparable companies were significantly larger than the conductive products division in sales and profitability. Goldsmith, Agio, Helms Securities selected 25% as the appropriate discount in this and in subsequent analyses based upon its experience in mergers, acquisitions and valuations involving companies of various sizes and the relative values applied in such transactions.

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This analysis showed that after application of the 25% discount, the comparable companies had a multiple of firm value to LTM revenue ranging from .23x to 2.48x with a median of .45x and a mean of .75x.

By applying median and mean ratios derived from the comparable company analysis to the LTM revenues of the conductive products division, the conductive products division's implied value ranged from \$3,400,000 to \$5,600,000.

ANALYSIS OF SELECTED MERGER AND ACQUISITION TRANSACTIONS. Goldsmith, Agio, Helms Securities compared the valuation of the conductive products division with selected comparable merger and acquisition transactions. No transaction analyzed in the comparable transaction analysis is identical to the sale of the conductive products division. Accordingly, an analysis of the results of the foregoing necessarily involves complex considerations and judgments concerning differences in financial and operating characteristics of the conductive products division and other factors that could affect the acquisition value of the companies to which it is being compared.

Goldsmith, Agio, Helms Securities performed an analysis of 13 merger and acquisition transactions involving medical products component manufacturing companies that occurred between October 1, 1998 and November 1, 2000. Goldsmith, Agio, Helms Securities' analysis focused on multiples of transaction value to LTM revenues because other income statement measures were not publicly available for most of the acquired companies. Goldsmith, Agio, Helms Securities implied a 10% discount to the multiples generated from these merger and acquisition transactions due to the conductive products division's small size relative to the other transactions. This analysis of 13 merger and acquisition transactions showed that after application of the 10% discount, transaction value to revenue multiples ranged from .54x to 1.98x. By applying the median and mean multiples derived from the selected merger and acquisition transactions to the LTM revenues of the conductive products division, implied equity value ranged from \$6,100,000 to \$7,500,000.

PROCEEDS OF THE ASSET SALE

The proceeds of the asset sale will be retained by LecTec. It is the intention of LecTec's Board of Directors to use the proceeds along with other cash and cash equivalents held by LecTec to fund and grow LecTec's therapeutic consumer products division. Pending any such use, the net proceeds of the asset sale, after deduction of the expenses incurred by LecTec in connection with the asset sale, will be invested in U.S. government securities.

SHAREHOLDER APPROVAL OF THE ASSET SALE; VOTE REQUIRED

Under section 302A.661 of the Minnesota Business Corporation Act, or

MBCA, the sale by LecTec of "all or substantially all" of its assets requires approval by the affirmative vote of the holders of a majority of the voting power of all outstanding shares of LecTec common stock on the record date. LecTec, in consultation with its legal counsel, has determined that the sale of the conductive products division assets to Ludlow and Sherwood may constitute a sale of "all or substantially all" of LecTec's assets based on current interpretations of that term. Thus, the asset purchase agreement provides that, as a condition to LecTec's obligation to consummate the

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transactions contemplated by the asset purchase agreement, the affirmative vote of the holders of at least fifty percent of the voting power of all outstanding shares of LecTec common stock on the record date must be obtained.

RIGHTS OF DISSENTING SHAREHOLDERS

Under the MBCA, holders of LecTec common stock are entitled to certain dissenters' rights in connection with the asset sale. The following is a summary of the rights of the shareholders of LecTec who dissent from the asset sale. The summary does not purport to be complete and is qualified in its entirety by reference to Sections 302A.471 and 302A.473 of the MBCA, or the Minnesota Dissenters' Rights Statute, a copy of which is attached as Exhibit C to this proxy statement.

Under the MBCA, shareholders have the right to dissent from the asset sale and, subject to certain conditions provided for under Minnesota law, are entitled to receive payment of the fair value of their shares of common stock. Assuming shareholder approval of the asset sale, shareholders will be bound by the terms of the asset purchase agreement unless they dissent by complying with all of the requirements of the Minnesota Dissenters' Rights Statute. Any shareholder contemplating exercising the right to demand payment for their shares should carefully review the Minnesota Dissenters' Rights Statute, a copy of which is included as Exhibit C to this proxy statement, and in particular the procedural steps. A SHAREHOLDER WHO FAILS TO COMPLY WITH THESE PROCEDURAL REQUIREMENTS MAY LOSE THE RIGHT TO DISSENT.

Set forth below, to be read in conjunction with the full text of the Minnesota Dissenters' Rights Statute, is a summary of the procedures relating to the exercise of dissenters' rights by LecTec shareholders.

Any shareholder who wishes to dissent from the asset sale must deliver to LecTec, prior to the vote on the asset sale, a written notice of intent to demand payment for their shares if the asset sale is consummated. In addition, the shareholder must not vote their shares of common stock in favor of the asset sale. A shareholder who fails to deliver the notice on time or who votes in favor of the asset sale will not have any dissenters' rights. If a shareholder returns a signed proxy but does not specify a vote AGAINST approval of the asset sale or a direction to abstain, the proxy will be voted for approval of the asset sale, which will have the effect of waiving the shareholders' dissenters' rights.

If the asset sale is approved by LecTec's shareholders, LecTec is required to deliver a written dissenters' notice to all of its shareholders who gave timely notice of intent to demand payment and who did not vote in favor of the asset sale. The notice must (i) state where the payment demand and share certificates must be sent in order to obtain payment and the date by which they must be received; (ii) inform holders of uncertificated shares to what extent transfer of the shares will be restricted after the payment demand is received; (iii) supply a form for demanding payment and requiring the dissenting shareholder to certify the date on which the shareholder acquired the shares of common stock; and (iv) be accompanied by a copy of the Minnesota Dissenters' Rights Statute.

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In order to receive fair value for the shares of common stock, a shareholder who is sent the dissenters' notice described above must demand payment within 30 days following the date of notice, deposit such shareholder's certificates representing shares of common stock and complete other information as required by such notice. A shareholder who demands payment and deposits the certificates representing their shares of common stock as requested by the dissenters' notice retains all other rights of a shareholder of LecTec until such rights are canceled by the consummation of the asset sale. LecTec may restrict the transfer of uncertificated shares from the date of the demand for payment until the asset sale is consummated; however, the holder of uncertificated shares retains all other rights of a shareholder of LecTec until those rights are canceled by the consummation of the asset sale.

Except for shares of common stock acquired by a dissenter after the date of the first announcement to the public of the asset sale, upon the consummation of the asset sale, or upon receipt of the payment demand, whichever is later, LecTec must pay each dissenter who complies with the foregoing requirements the amount LecTec estimates to be the fair value of the dissenter's shares of common stock plus accrued interest. The payment must be accompanied by certain financial information concerning LecTec, a statement of LecTec's estimate of the fair value of the shares, an explanation of the method used to reach the estimate, a brief description of the procedure to be followed to demand supplemental payment and a copy of the Minnesota Dissenters' Rights Statute.

If a dissenting shareholder believes the amount remitted by LecTec is less than the fair value for the shares of common stock plus interest, the

dissenter may, within 30 days, notify LecTec in writing of the dissenter's own estimate of the fair value of the dissenter's shares and the amount of interest due, and may demand payment of the dissenter's estimate. If LecTec receives a demand for an amount greater than its estimation of fair value, LecTec shall, within 60 days, pay the greater amount, or another amount agreed to between LecTec and the shareholder, or petition a court to determine the fair value of the shares.

Any shareholder contemplating the exercise of dissenters' rights is urged to review the full text of the Minnesota Dissenters' Rights Statute, a copy of which is attached as Exhibit C to this proxy statement.

ACCOUNTING TREATMENT

The proposed asset sale is expected to be accounted for as a discontinued business segment.

CERTAIN FEDERAL INCOME TAX CONSEQUENCES

LecTec does not expect that the asset sale will result in any federal income tax consequences to its shareholders other than those who exercise dissenters' rights under the MBCA. Such dissenting shareholders should consult with their own tax advisers to determine the tax consequences of dissenting.

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SALE OF LECTEC'S MEDICAL TAPE EQUIPMENT

As previously announced, LecTec is in the process of divesting certain assets that were formerly used in LecTec's discontinued medical tape business. In connection with this divestiture, and as of the date of this proxy statement, LecTec is in negotiations with Ludlow and other potential purchasers for the possible sale of certain medical tape equipment. LecTec anticipates that the proceeds from any such sale will not exceed \$1,500,000. The sale of the medical tape equipment is not conditioned on, or otherwise connected to, the sale of LecTec's conductive products division assets to Ludlow.

THE ASSET PURCHASE AGREEMENT

We believe this summary describes the material terms of the asset purchase agreement. However, we recommend that you read carefully the complete agreement for the precise legal terms of the asset purchase agreement and other information that may be important to you. The asset purchase agreement is included in this proxy statement as Exhibit A.

THE ASSET SALE

Pursuant to the asset purchase agreement, LecTec will sell and transfer to Ludlow certain assets and liabilities related to LecTec's conductive products division, which produces diagnostic electrodes and electrically conductive adhesive hydrogels. Certain intellectual property rights associated with LecTec's conductive products division will be sold to Sherwood.

CLOSING DATE

The closing of the asset sale will take place within five business days after the shareholders of LecTec approve the asset sale and all other closing conditions are satisfied, unless the parties agree upon another time. It is the intent of the parties to complete the asset sale as soon as practicable.

CONSIDERATION; POST-CLOSING ADJUSTMENT

The consideration that LecTec will receive in the asset sale consists of a cash payment of \$7,250,000 plus the assumption by Ludlow and Sherwood of certain liabilities. In addition, the cash portion of the purchase price will be adjusted after closing based on the change in the net asset value of the purchased assets between the time of signing the asset purchase agreement and closing the asset sale. For example, in the event that upon closing LecTec delivers an amount of inventory which is less than the amount of inventory on which the purchase price was based, LecTec will be required to pay Ludlow for the amount of the difference. Similarly, in the event that LecTec delivers at closing an amount of inventory which exceeds the amount of inventory on which the purchase price was based, Ludlow will be required to pay LecTec for the amount of the difference.

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ASSETS PURCHASED

Subject to and upon the terms and conditions of the asset purchase agreement, LecTec will sell the assets related to the conductive products division to Ludlow and Sherwood. Those assets which are considered intellectual property will be purchased by Sherwood and the rest of the assets will be purchased by Ludlow. The purchased assets include:

- * certain machinery and equipment, tooling, molds, dies, instruments, and supplies;
- * certain inventories of raw materials, work in process, and finished goods;
- * certain accounts, notes and royalties receivable;

- * all patents, trademarks, tradenames, service marks, copyrights and other intellectual property related to the conductive products division;
- * all claims and rights against third parties relating to the purchased assets;
- * certain contracts;
- * certain governmental licenses, permits, approvals, authorizations, and registrations;
- * all books and record related to the conductive products division; and
- * all customer lists, distribution lists and prospective customer lists related to the conductive products division.

ASSUMPTION OF LIABILITIES

As partial consideration for the purchase of the assets, Ludlow and Sherwood will assume certain liabilities related to the conductive products division. These liabilities include the unfulfilled obligations of LecTec under certain contracts, liability for the operation of the conductive products division by Ludlow and Sherwood after the closing and certain liabilities disclosed on the financial statements relating to the conductive products division.

REPRESENTATIONS AND WARRANTIES OF SELLER

In the asset purchase agreement, LecTec represents and warrants to Ludlow and Sherwood with respect to:

- * LecTec's organization, existence, good standing and corporate power;
- * LecTec's authorization to complete the asset sale;
- * The lack of conflict between the asset purchase agreement and LecTec's charter documents, LecTec's contracts and applicable law;

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- * LecTec's financial statements;
- * the absence of certain events since the date of LecTec's financial statements;
- * the absence of undisclosed liabilities;
- * related party transactions;
- * tax matters;
- * inventory;
- * title to and condition of the purchased assets;
- * accounts receivable;
- * intellectual property matters;
- * the contracts to be transferred in connection with the asset sale;
- * product warranties;
- * third party consents to the asset sale;
- * the absence of legal proceedings;
- * compliance with law;
- * the adequacy of the purchased assets to conduct the business of the conductive products division;
- * insurance matters;
- * payment of broker's fees; and
- * product liability.

In the asset purchase agreement, Ludlow and Sherwood represent and warrant to LecTec with respect to:

- * Ludlow's and Sherwood's organization, existence, good standing and corporate power;
- * Ludlow's and Sherwood's authorization to complete the asset sale;

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- * The lack of conflict between the asset purchase agreement and Ludlow's and Sherwood's charter documents, Ludlow's and Sherwood's

contracts and applicable law;

- * the absence of legal proceedings;
- * payment of broker's fees; and
- * third party consents to the asset sale.

COVENANTS OF LECTEC

In the asset purchase agreement, LecTec agreed that prior to closing or termination of the asset purchase agreement LecTec:

- * will not take any action inconsistent with the asset purchase agreement or which would cause its representations and warranties to become untrue;
- * will provide Ludlow and Sherwood with full access to information regarding the conductive products division;
- * will conduct the business of the conductive products division in the ordinary course and otherwise preserve the goodwill of the conductive products division;
- * will not engage in discussions with other third parties regarding the sale of the assets of the conductive products division, to the extent LecTec can do so without violating its fiduciary duty to its shareholders;
- * will take the actions required to satisfy the conditions precedent to closing the asset sale;
- * will maintain its insurance policies;
- * will file its tax returns; and
- * will file this proxy statement with the Securities and Exchange Commission.

REGULATORY MATTERS

LecTec believes that no regulatory approvals are legally required in connection with the asset sale. Nonetheless, the parties have agreed to voluntarily submit the asset sale for review by the FTC. In the event that the FTC objects to the asset sale, any party may unilaterally terminate the asset purchase agreement. In addition, if the FTC has not, within 30 days after the date of the asset purchase agreement, provided an affirmative statement that it will not object to the asset sale, any party may unilaterally terminate the asset purchase agreement.

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CLOSING CONDITIONS

Each party's obligation to complete the asset sale is subject to the prior satisfaction or waiver of certain conditions. If any of the closing conditions are waived, LecTec will consider the facts and circumstances at that time and make a determination as to whether a resolicitation of proxies from its shareholders is appropriate. The following conditions, among others, must be satisfied or waived before completion of the asset sale:

- * each party's agreements and covenants that are to be performed prior to the closing date shall have been performed;
- * each party's representations and warranties shall be true and correct in all material respects;
- * Ludlow and Sherwood shall have delivered the cash portion of the purchase price;
- * certain agreements to be entered into in connection with the asset sale shall have been executed by the appropriate parties;
- * all consents and approvals of third parties necessary to the asset sale shall have been obtained;
- * no action shall have been instituted, or threatened in writing, by a government agency seeking to prohibit the asset sale;
- * LecTec's shareholders shall have approved the asset sale;
- * each party shall have received a legal opinion regarding certain legal matters;
- * no event shall have occurred that would have a material adverse effect on the business of LecTec's conductive products division;
- * the FTC shall have notified Ludlow and Sherwood that it does not object to the asset sale; and
- * all liens affecting the purchased assets shall have been discharged.

TERMINATION

The parties may mutually agree to terminate the asset purchase

agreement prior to the time the asset sale becomes effective. In addition, any party may unilaterally terminate the asset purchase agreement if the asset sale has not been concluded by March 31, 2001. The asset purchase agreement may be terminated by LecTec, on the one hand, and Ludlow and Sherwood, on the other hand, in the event that the other party or parties commit a material breach or default which can not be cured within 15 days. The asset purchase agreement may also be terminated by LecTec in the event that LecTec receives an unsolicited third-party offer to purchase the assets of

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the conductive products division and LecTec's legal counsel advises LecTec's Board of Directors that fulfillment of its fiduciary duties requires the Board of Directors to accept the alternative offer.

The asset purchase agreement may also be terminated based on the outcome of the FTC's review of the asset sale. In the event that the FTC objects to the asset sale, any party may unilaterally terminate the asset purchase agreement. In addition, if the FTC has not, within 30 days after the date of the asset purchase agreement, provided an affirmative statement that it will not object to the asset sale, any party may unilaterally terminate the asset purchase agreement.

INDEMNIFICATION

LecTec has agreed to indemnify Ludlow and Sherwood for certain losses which could arise in connection with the asset sale. The losses covered by the indemnification include losses resulting from a breach of LecTec's representations, warranties and covenants contained in the asset purchase agreement and the other agreements to be entered into at closing or LecTec's failure to transfer good title to the purchased assets. LecTec's indemnification liability is limited to \$700,000 unless the claim involves liability for taxes. Ludlow and Sherwood have agreed to provide a similar indemnification to LecTec.

THE NON-COMPETITION AGREEMENT

LecTec has agreed that upon closing the asset sale it will enter into a non-competition agreement with Ludlow. The non-competition agreement provides that LecTec will not engage in the type of business conducted by the conductive products division for a period of five years. In addition, Ludlow has agreed that for a period of three years, it will not manufacture therapeutic patches that utilize certain assets acquired in the asset sale.

THE MANUFACTURING AND SUPPLY AGREEMENT

In order to facilitate the transfer of the business of the conductive products division to Ludlow, LecTec has agreed that upon the closing of the asset sale it will enter into a manufacturing and supply agreement. Pursuant to that agreement, LecTec will continue to manufacture, and supply to Ludlow, certain electrode products for a period of four months and certain hydrogels for a period of nine months. For the first six months of the agreement, LecTec will supply the products at its cost of production. Thereafter, Ludlow will purchase the products at LecTec's cost plus ten percent.

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PROPOSAL 2: ELECTION OF DIRECTORS

GENERALLY

LecTec's bylaws provide that the size of the Board of Directors shall be one or more directors. The Board of Directors may increase the number of directors at any time. Six persons have been nominated for election as directors at the 2000 annual meeting. Directors are elected for a one-year term and to serve until their successors are duly elected and qualified.

THE BOARD OF DIRECTORS RECOMMEND THAT LEE M. BERLIN, ALAN C. HYMES, M.D., BERT J. MCKASY, MARILYN K. SPEEDIE, PH.D., DONALD C. WEGMILLER AND RODNEY A. YOUNG BE ELECTED AS DIRECTORS, EACH TO HOLD OFFICE FOR A TERM OF ONE YEAR AND UNTIL THEIR SUCCESSORS ARE DULY ELECTED AND QUALIFIED. ALL OF THE NOMINEES ARE CURRENTLY MEMBERS OF THE BOARD OF DIRECTORS OF LECTEC AND HAVE SERVED IN THAT CAPACITY SINCE ORIGINALLY ELECTED OR DESIGNATED AS INDICATED BELOW IN THE INFORMATION CONCERNING NOMINEES. SHELDON L. ZIMBLER RETIRED FROM THE BOARD OF DIRECTORS IN OCTOBER 2000. LECTEC THANKS MR. ZIMBLER FOR HIS DEDICATED SERVICE TO LECTEC.

INFORMATION CONCERNING NOMINEES

Lee M. Berlin, 79 years old, has been a Director since 1981 and served as Chairman of the Board from 1983 through May 1993. He served as LecTec's Chief Executive Officer from 1983 through January 1989. Prior to joining LecTec, Mr. Berlin served in a variety of foreign and domestic marketing, product development and general management positions with Minnesota Mining & Manufacturing Company ("3M"). Currently, Mr. Berlin manages personal business interests.

Alan C. Hymes, M.D., 68 years old, is a founder of LecTec, has been a Director since 1977 and acts as LecTec's medical consultant. He has been engaged in the private practice of surgery since 1968. He is a diplomat of the American Board of Surgery and the American Board of Thoracic and Cardiovascular Surgery.

Bert J. McKasy, 58 years old, has been a Director since 1997 and has

been a partner with the law firm Lindquist & Vennum PLLP since 1994. He is also the current Commissioner of the Metropolitan Airports Commission and has owned McKasy Travel Service, Inc. since 1983. Prior to joining Lindquist & Vennum, Mr. McKasy was an attorney with Maun & Simon, Vice President of First Trust Company, Trust and Investment Administration (now U.S. Bank Trust) and Executive Vice President of Fritz Company.

Marilyn K. Speedie, Ph.D., 52 years old, has been a Director since 1997 and is the Dean of the College of Pharmacy and a professor at the University of Minnesota. Prior to her association with the University of Minnesota in 1996, Dr. Speedie held several professorship and departmental chairperson positions at the University of Maryland (1989-1995), the most recent being in the Department of Pharmaceutical Sciences. She has been the recipient of numerous honors, the most

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recent in October of 1996 which was as an inductee as Fellow of the American Association of Pharmaceutical Scientists, and has also co-authored a book published in 1996 entitled PHARMACOGNOSY AND PHARMACOBIO TECHNOLOGY.

Donald C. Wegmiller, 62 years old, has served as a Director since 1997. Since April 1993, Mr. Wegmiller has served as President and Chief Executive Officer of HealthCare Compensation Strategies, a consulting firm specializing in compensation and benefits for health care executives and physicians. From May 1987 until April 1993, Mr. Wegmiller was President and CEO of Health One Corporation, Minneapolis, Minnesota. He currently serves as a Director of ALLETE (formerly known as Minnesota Power), Possis Medical, Inc. and JIJ Medical Devices International, LLC. From 1986 to 1988, Mr. Wegmiller served as Chairman of the Board of American Hospital Association. From 1972 to 1976 and 1981 to 1988, Mr. Wegmiller served as a White House staff assistant to Presidents Nixon, Ford and Reagan.

Rodney A. Young, 45 years old, was appointed a Director, Chief Executive Officer and President of LecTec in August 1996. In November 1996 he was appointed as Chairman of the Board. Prior to assuming the leadership role with LecTec, Mr. Young served Baxter International, Inc. for five years in various management roles, most recently as Vice President and General Manager of the Specialized Distribution Division. Mr. Young also serves as a Director of Possis Medical, Inc., and Delta Dental Plan of Minnesota, as well as the University of Minnesota Science Undergraduate Advisory Board.

MEETINGS AND COMMITTEES OF THE BOARD OF DIRECTORS

During the 2000 fiscal year, the Board of Directors held four meetings. Each Director holding office during the fiscal year attended at least 75% of the total number of meetings of the Board of Directors (held during the period for which they were a director) and committees of the Board on which they served. The Board of Directors has an Audit Committee and a Compensation Committee, which are described below. LecTec does not have a Nominating Committee.

The Board of Directors has an Audit Committee comprised of Mr. McKasy, Mr. Berlin and Dr. Hymes. Paul O. Johnson served as the Chairman of the Audit Committee until his resignation from the Board of Directors in November 1999, at which time Mr. McKasy was elected to the Audit Committee. Mr. McKasy currently serves as Chairman. All of the members of the Audit Committee are "independent" as that concept is defined in Rule 4200(a)(14) of the Nasdaq Marketplace Rules. The Audit Committee reviews and investigates all matters pertaining to the accounting activities of LecTec and the relationship between LecTec and its independent auditor. The Audit Committee held three meetings during the 2000 fiscal year.

The Board of Directors has a Compensation Committee comprised of Mr. Wegmiller, who served as the Committee's Chairman, Mr. Berlin and Dr. Hymes. The Compensation Committee determines and periodically evaluates the various levels and methods of compensation for directors, officers and employees of LecTec. The Compensation Committee held two meetings during the 2000 fiscal year.

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DIRECTOR COMPENSATION

Directors who are not employees of LecTec are paid for their services at the rate of \$1,000 per quarter plus reasonable meeting expenses. The quarterly payments were suspended for the fourth quarter of the 2000 fiscal year. During the 2000 fiscal year, each of the outside directors received a five-year option under the LecTec 1998 Director's Stock Option Plan to purchase 5,000 shares of LecTec's common stock at a price of \$2.875 which was the fair market value of the common stock at the date of grant.

REPORT OF THE AUDIT COMMITTEE OF THE BOARD OF DIRECTORS

Our Audit Committee reviews LecTec's financial reporting process on behalf of the Board of Directors. Our Board of Directors adopted an Audit Committee charter in October 2000, and it is included in this proxy statement as Exhibit D. In fulfilling its responsibilities, our Committee has reviewed and discussed the audited financial statements contained in our Fiscal 2000 Annual Report on Form 10-K with LecTec's management and independent auditors. Management is responsible for the financial statements and the reporting process, including the system of internal controls. The independent auditors are responsible for expressing an opinion on the conformity of those audited financial statements with accounting principles generally accepted in the United States.

The Committee discussed with the independent auditors, the matters required to be discussed by Statement on Auditing Standards No. 61, Communication with Audit Committees, as amended. In addition, the Committee has discussed with the independent auditors, the auditors' independence from LecTec and its management including the matters in the written disclosures required by Independence Standard Board No. 1, Independence Discussions with Audit Committees.

In reliance on the reviews and discussions referred to above, the Committee recommended to the Board of Directors (and the Board has approved) that the audited financial statements be included in LecTec's Annual Report on Form 10-K for the fiscal year ended June 30, 2000, for filing with the Securities and Exchange Commission.

THE AUDIT COMMITTEE

Bert J. McKasy, Chairman
Lee M. Berlin
Alan C. Hymes, M.D.

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REPORT OF THE COMPENSATION COMMITTEE ON EXECUTIVE
COMPENSATION

The Compensation Committee of the Board of Directors is responsible for establishing compensation policy and administering the compensation programs for LecTec's executive officers. The Committee is comprised of independent outside directors. The Committee meets as necessary to review executive compensation policies, the design of compensation programs and individual salaries and awards for the executive officers. The purpose of this report is to inform shareholders of LecTec's compensation policies for executive officers and the rationale for the compensation paid to executive officers.

COMPENSATION PHILOSOPHY

LecTec's compensation program is designed to motivate and reward executives responsible for attaining the financial and strategic objectives essential to LecTec's long-term success and growth in shareholder value. The compensation program has been designed to provide a competitive level of total compensation and offers incentive and equity ownership opportunities directly linked to LecTec's performance and shareholder return. The Committee believes it is in the best interests of the shareholders to reward executives when LecTec's performance objectives are achieved and to provide significantly less compensation when these objectives are not met. Therefore, a significant portion of executive compensation is comprised of "at risk" performance and stock-based incentives.

Key objectives of the compensation program are to:

- * Provide a strong, direct link between LecTec's financial and strategic goals and executive compensation;
- * Motivate executives to achieve corporate operating goals through an emphasis on performance-based compensation;
- * Align the interests of executives with those of LecTec's shareholders by providing a significant portion of total compensation that is LecTec stock-based; and
- * Provide competitive total compensation in order to attract and retain high caliber key executives critical to the long-term success of LecTec.

EXECUTIVE OFFICER COMPENSATION PROGRAM

The key components of LecTec's executive officer compensation program are base salary, annual incentives and long-term incentives. These elements are described below. During fiscal year 2000, specific and objective criteria were utilized to determine each element of an executive's compensation package.

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BASE SALARY. The Committee annually reviews the base salaries of executive officers. In determining appropriate salary levels, the Committee considers individual performance, level of responsibility, scope and complexity of the position and salary levels for comparable positions at industry peer group companies.

During the fiscal year ended June 30, 2000 the current executive officers of LecTec did not receive salary increases, with the exception of Timothy R.J. Quinn.

ANNUAL INCENTIVE AWARDS. The purpose of LecTec's annual incentive program is to provide a direct financial incentive in the form of an annual cash bonus to executive officers and key managers who achieve corporate operating goals established under LecTec's annual operating plan.

Executive officers are eligible for cash bonuses ranging from 30% to 60% of base salary. The size of the bonus is dependent upon the executive officer's position and the achievement of targeted post-bonus, pre-tax earnings, as well as the achievement of individual and team goals.

For the fiscal year 2000, the minimum earnings performance goals under the annual incentive program were not achieved and no cash bonus payments were made under the annual incentive program. One executive officer, Mr. Quinn, received a bonus made outside the annual incentive program based on the achievement of certain sales goals.

LONG-TERM INCENTIVE PLANS. Long-term incentives are provided to executive officers through LecTec's stock option program.

LecTec's stock option program provides compensation that directly links the interests of management and shareholders, and aids in retaining key executive officers. Executive officers are eligible for annual grants of stock options. Guideline levels of options are prepared based on a review of competitive data from industry peer group companies. Individual awards are based on the individual's responsibilities and performance, ability to impact financial performance and future potential. All individual stock option grants are reviewed and approved by the Committee. Executive officers receive gains from stock options only to the extent that the fair market value of the stock has increased since the date of option grant.

CHIEF EXECUTIVE OFFICER COMPENSATION. The base salary for Mr. Young was \$200,000 during fiscal 2000, the same base salary as during fiscal 1999. The base salary of the Chief Executive Officer is established by the Compensation Committee in generally the same way as the base salary is determined for other executive officers.

A bonus payment under the annual incentive program described above was not made during fiscal 2000 due to LecTec not achieving the minimum performance goals established by the Committee. In fiscal 2000, Mr. Young did not receive any stock options to purchase LecTec's Common Stock.

CONCLUSION. The executive officer compensation program administered by the Committee provides incentives to attain strong financial performance and aligns the interests of executive officers with shareholder interests. The Committee believes that LecTec's compensation program

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focuses the efforts of LecTec's executive officers on the achievement of growth, profitability and the enhancement of shareholder value for the benefit of all of LecTec's shareholders.

COMPENSATION COMMITTEE

Donald C. Wegmiller, Chairman
Lee M. Berlin
Alan C. Hymes, M.D.

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EXECUTIVE COMPENSATION AND OTHER INFORMATION

SUMMARY OF CASH AND CERTAIN OTHER COMPENSATION

The following table shows the cash and non-cash compensation for the fiscal years ended June 30, 2000, 1999 and 1998, awarded to or earned by Rodney A. Young, the Chairman of the Board and LecTec's President and Chief Executive Officer, and the other executive officers of LecTec.

SUMMARY COMPENSATION TABLE

<TABLE>
<CAPTION>

Name and Position	Fiscal Year Ended	Annual Compensation		Long-Term Compensation Awards	All Other Compensation (1)
		Salary	Bonus	Securities Underlying Options	
Rodney A. Young	2000	\$200,000	\$ -	-	\$4,039
Chairman, President and Chief Executive Officer	1999	200,000	-	95,000	2,358
	1998	178,000	-	55,000	2,450
Timothy R. J. Quinn (2)	2000	118,800	35,640 (3)	-	2,009
Vice President and General Manager, Consumer Products	1999	99,000	-	58,000	2,365
	1998	13,300	-	-	-
Deborah L. Moore (4)	2000	117,300	-	-	1,779
Chief Financial Officer, Secretary and Treasurer	1999	117,300	-	36,000	1,573
	1998	108,885	-	20,000	1,447
Jane M. Nichols	2000	117,300	-	-	1,218
Vice President, Marketing and New Business Development	1999	117,300	-	22,500	1,173
	1998	108,885	-	20,000	579
Daniel M. McWhorter	2000	117,300	-	-	3,045
Vice President, Research and Development	1999	111,200	-	27,700	2,577
	1998	96,075	-	20,000	1,277

<S>	<C>	<C>	<C>	<C>	<C>	<C>
Rodney A. Young	0	\$ 0	148,750	151,250	\$ 0	\$0
Timothy R. J. Quinn	0	0	14,500	43,500	0	0
Deborah L. Moore	0	0	49,000	47,000	0	0
Jane M. Nichols	0	0	45,625	36,875	0	0
Daniel M. McWhorter	0	0	39,425	38,275	0	0
John D. LeGray	0	0	14,375	25,625	0	0
Timothy P. Fitzgerald	0	0	0	25,000	0	0

(1) "Value" has been determined based on the difference between the last sale price of LecTec's common stock as reported by the Nasdaq National Market System on June 30, 2000 (\$2.25) and the per share option exercise price, multiplied by the number of shares subject to the in-the-money options.

CHANGE IN CONTROL PLANS

LecTec's Change in Control Termination Pay Plan provides for termination payments to executive officers if they are terminated within twelve months of a change in control. The plan provides for termination payments to the Chief Executive Officer equal to twenty times the monthly base salary and termination payments for all other executives equal to twelve times the monthly base salary.

In July 1999, LecTec adopted the Improved Shareholder Value Cash Bonus Plan which provides cash bonus payments to executive officers if LecTec is acquired by or merged with another company, and the valuation of LecTec for purposes of the acquisition or merger equals or exceeds the minimum level defined by the plan. Cash bonus payments to executives increase as the total valuation of LecTec for purposes of the sale or merger increases, thus aligning the interests of the executives with the interests of the shareholders and providing an incentive to the executives to maximize shareholder value. No payments will be made under any of LecTec's change in control plans as a result of the asset sale described above in proposal one.

COMPENSATION COMMITTEE INTERLOCKS AND INSIDER PARTICIPATION IN COMPENSATION DECISIONS

The Compensation Committee consists of three non-employee directors, Lee M. Berlin, Alan C. Hymes, M.D. and Donald C. Wegmiller. All three directors served on the Committee for the entire fiscal year ended June 30, 2000.

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Mr. Berlin was formerly an officer of LecTec, having served as both Chairman of the Board and Chief Executive Officer of LecTec. There were no other Compensation Committee "interlocks" within the meaning of the SEC rules.

SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The following table sets forth certain information with respect to the beneficial ownership of our common stock as of November 24, 2000, by each person, or group of affiliated persons, who is known by us to own beneficially more than 5% of our common stock, each of our directors and nominees for director, each of our executive officers named in the Summary Compensation Table above and all of our directors and executive officers as a group.

Beneficial ownership is determined in accordance with the rules of the SEC. In computing the number of shares beneficially owned by a person and the percentage ownership of that person, shares of common stock under options held by that person that are currently exercisable or exercisable within 60 days of November 24, 2000 are considered outstanding. These shares, however, are not considered outstanding when computing the percentage ownership of each other person. The column entitled "Number of Shares Beneficially Owned" includes the number of shares of common stock subject to options held by that person that are currently exercisable or that will become exercisable within 60 days of November 24, 2000. The number of shares subject to options that each beneficial owner has the right to acquire within 60 days of November 24, 2000 are listed separately under the column entitled "Number of Shares Underlying Options Beneficially Owned."

Except as indicated in the footnotes to this table, each shareholder named in the table has sole voting and investment power for the shares shown as beneficially owned by them. Percentage of ownership is based on 3,904,465 shares of common stock outstanding on November 24, 2000.

<TABLE>
<CAPTION>

NAME	NUMBER OF SHARES		PERCENT OF SHARES OUTSTANDING
	NUMBER OF SHARES BENEFICIALLY OWNED	NUMBER OF SHARES UNDERLYING OPTIONS BENEFICIALLY OWNED	
<S>	<C>	<C>	<C>
Lee M. Berlin (1)	567,029	24,125	14.4%
Alan C. Hymes, M.D.	427,742	32,669	10.9
Rodney A. Young	209,500	195,000	5.1
Daniel M. McWhorter	69,050	53,225	1.7
Deborah L. Moore	59,541	49,000	1.5
Jane M. Nichols	54,538	50,625	1.4
John D. LeGray	27,410	18,750	*

Timothy R. J. Quinn	23,000	20,000	*
Bert J. McKasy	17,778	13,000	*
Donald C. Wegmiller	17,000	16,000	*
Marilyn K. Speedie, Ph.D.	13,000	11,500	*
Timothy P. Fitzgerald	0	0	*

</TABLE>

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<TABLE>			
<S>	<C>	<C>	<C>
All directors and executive officers as a group (12 persons)	1,485,588	483,894	33.9

</TABLE>

*Less than 1%

(1) Includes 75,605 shares owned by Mr. Berlin's wife and 137,145 shares owned by Mr. Berlin's son. Mr. Berlin disclaims beneficial ownership of these shares.

SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934 requires LecTec's executive officers and directors and persons who beneficially own more than 10% of LecTec's Common Stock to file initial reports of ownership and reports of changes in ownership with the Securities and Exchange Commission. Such executive officers, directors and greater than 10% beneficial owners are required by the regulations of the Commission to furnish LecTec with copies of all Section 16(a) reports they file.

Based solely on a review of the copies of such reports furnished to LecTec and written representations from the executive officers and directors, LecTec believes that all Section 16(a) filing requirements applicable to its executive officers and directors and greater than 10% beneficial owners have been met, except that a May 22, 2000 purchase of LecTec common stock by Alan Hymes was not reported on a timely filed May 2000 Form 4 on which several other purchases were recorded. An amended Form 4 for Mr. Hymes was filed on July 7, 2000 which correctly reported the transaction.

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SHAREHOLDER RETURN PERFORMANCE GRAPH

The graph and table below compare the cumulative total shareholder return on LecTec's Common Stock for the last five fiscal years with the cumulative total return on the Russell 2000 Index and the S & P Medical Products & Supplies Index over the same period. The graph and table assume the investment of \$100 in each of LecTec's Common Stock, the Russell 2000 Index and the S & P Medical Products & Supplies Index on June 30, 1995 and that all dividends (cash and stock) were reinvested.

COMPARISON OF FIVE-YEAR CUMULATIVE TOTAL RETURN

[PLOT POINTS CHART]

	6/30/95	6/30/96	6/30/97	6/30/98	6/30/99	6/30/00
LECTEC CORPORATION ...	100	107	54	29	34	19
Russell 2000	100	121	155	186	176	171
S & P Med. P&S	100	131	174	233	277	301

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PROPOSAL 3:
RATIFICATION OF APPOINTMENT OF AUDITORS

The Board of Directors has appointed Grant Thornton LLP as LecTec's independent auditor for the fiscal year which began July 1, 2000. A proposal to ratify that appointment will be presented at the annual meeting. Grant Thornton LLP has served as LecTec's auditor since June 1987. Representatives of Grant Thornton LLP are expected to be present at the annual meeting and will have an opportunity to make a statement if they desire to do so and will be available to respond to appropriate questions from shareholders.

The Board of Directors recommends a vote FOR the proposal to ratify the appointment of Grant Thornton LLP as LecTec's independent auditors. If the appointment is not ratified by the shareholders, the Board of Directors is not obligated to appoint another auditor, but the Board of Directors will give consideration to an unfavorable vote.

OTHER MATTERS

As of this date, the Board of Directors does not know of any business to be brought before the meeting other than as specified above. However, if any matters properly come before the meeting, it is the intention of the person

named in the enclosed proxy to vote such proxy in accordance with their judgment on such matters.

PROPOSALS FOR THE NEXT REGULAR MEETING

Any shareholder proposals to be considered for inclusion in LecTec's proxy material for the 2001 annual meeting of shareholders must be received at LecTec's principal executive office at 10701 Red Circle Drive, Minnetonka, Minnesota 55343, no later than July 30, 2001. In connection with any matter to be proposed by a shareholder at the 2000 annual meeting, but not proposed for inclusion in LecTec's proxy material, the proxy holders designated by LecTec for that meeting may exercise their discretionary voting authority with respect to that shareholder proposal if appropriate notice of that proposal is not received by LecTec at its principal executive office by October 4, 2001.

By Order of the Board of Directors

/s/ Rodney A. Young

Rodney A. Young,
Chairman of the Board

Dated: December __, 2000

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EXHIBIT A

ASSET PURCHASE AGREEMENT

THIS AGREEMENT made as of November 17, 2000 (this "Agreement") by and among The Ludlow Company LP, a Delaware limited partnership ("Ludlow"), Sherwood Services AG, a Swiss corporation ("Sherwood" and, together with Ludlow, the "Purchasers"), and LecTec Corporation, a Minnesota corporation (the "Seller"). Capitalized terms used in this Agreement shall have the meanings given to them upon their first use or in Section 16 herein.

W I T N E S S E T H

WHEREAS, the Seller has been engaged in the business (the "Business") of the research, development, design, manufacture, marketing, distribution and sale of physiological monitoring and stimulation products, including the diagnostic electrodes and electrically conductive adhesive hydrogel products listed on Exhibit A attached hereto (the "Products");

WHEREAS, the Seller desires to sell and assign and the Purchasers desire to buy and assume, on the terms and conditions set forth in this Agreement, certain specified assets, properties and liabilities of the Seller associated with the Business as set forth herein;

NOW, THEREFORE, in consideration of the premises and of the mutual agreements hereinafter contained, the parties hereto agree as follows:

Section 1. Purchase and Sale of Purchased Assets.

(a) Subject to and upon the terms and conditions of this Agreement, the Seller agrees to sell, assign, transfer and convey to the Purchasers and the Purchasers agree to purchase from the Seller, on the Closing Date (as hereinafter defined), all of the Seller's right, title and interest, as of the Closing Date, in and to the following assets of the Seller:

(i) The machinery and equipment, tooling, molds, dies, instruments, supplies of the Seller listed on Schedule 1(a) (i) hereto;

(ii) The inventories of raw materials, work in process and finished goods listed on Schedule 1(a) (ii) hereto (collectively, "Inventory"), possession of which shall be transferred to Ludlow upon the expiration or termination of the Manufacturing and Supply Agreement substantially in the form of Exhibit E to be entered into by and between the Seller and Ludlow, in accordance with the terms thereof;

(iii) The Seller's accounts, notes and royalties receivable listed on Schedule 1(a) (iii), and any other accounts receivable arising from the sale of Products;

(iv) The U.S. and foreign registered and unregistered trademarks, tradenames, service marks, copyrights and applications for the foregoing, owned by, or registered in the name

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of the Seller (including all licenses with respect thereto) which are listed on Schedule 1(a) (iv) hereto;

(v) The U.S. and foreign letters patent and patent applications of the Seller (including all licenses with respect thereto) and all reissues, divisions, continuations-in-part and extensions thereof which are listed on Schedule 1(a) (v) hereto, and the Seller's right, title and interest in the technology, know-how, technical information, inventions, research records and

other documentation, formulae, processes, techniques, technical information, manufacturing and engineering drawings and information and trade secrets listed on Schedule 1(a)(v) hereto or otherwise related to the manufacture of the Products;

(vi) The Seller's claims and rights against third parties relating to the Purchased Assets (as defined below), including, without limitation, rights under manufacturers' and vendors' warranties;

(vii) All rights and privileges of the Seller under and pursuant to the contracts, leases, licenses or agreements which are listed in Schedule 1(a)(vii) hereto (the "Assumed Contracts");

(viii) To the extent transferable, the governmental licenses, permits, approvals, authorizations and registrations which are listed in Schedule 1(a)(viii) hereto (collectively, the "Permits");

(ix) The supplier lists, advertising and promotional materials, price and product lists, sales records and files, books, records, catalogues, manuals, financial and accounting records, marketing surveys, production records, quality control records, papers, software, correspondence and computerized reports of the Seller related to the Business; and

(x) All customer lists, distribution lists and prospective customer lists of the Seller directly related to the Business, and the goodwill of the Business.

Between the date of this Agreement and the Closing Date, the Seller shall deliver to the Buyers an update of the Schedules referred to in Sections 1(a)(ii), 1(a)(iii) and 1(a)(vii) to reflect any changes in the foregoing due to acquisition or disposition of assets in the ordinary course of the Business. The information set forth on such updated schedules shall be current as of a date no earlier than three (3) business days prior to the Closing Date. The items of property referred to in Sections 1(a) through 1(a)(x) above, as adjusted pursuant to the updated Schedules, are hereinafter collectively referred to as the "Purchased Assets".

(b) Notwithstanding anything in Section 1(a) to the contrary, the assets and properties to be transferred by the Seller to the Purchasers pursuant hereto (and the term "Purchased Assets" as used herein) shall not include any assets and properties which are not referred to in Sections 1(a)(i) through 1(a)(x) above (collectively, the "Excluded Assets").

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(c) The parties acknowledge and agree that on the Closing Date, subject to the conditions set forth herein, (i) all of the Purchased Assets described in Section 1(a)(iv) and 1(a)(v), and the goodwill associated therewith (the "IP Assets"), shall be conveyed to Sherwood; and (ii) all of the Purchased Assets other than the IP Assets (the "Non-IP Assets"), shall be conveyed to Ludlow.

Section 2. Assumption of Certain Liabilities.

(a) The Purchasers shall assume and be responsible for, and shall promptly pay, perform and otherwise satisfy in accordance with their terms, only those obligations and liabilities of the Seller set forth in clauses (i), (ii) and (iii) below (collectively, the "Assumed Liabilities") and no others:

(i) The obligations of the Seller under the Assumed Contracts;

(ii) All liabilities and obligations arising out of or resulting from the conduct of the Business by the Purchasers occurring subsequent to the Closing Date, except for the Excluded Liabilities (defined below); and

(iii) All liabilities reflected on the Closing Net Asset Statement (as defined in Section 5 below), other than liabilities in respect of indebtedness for borrowed money and any liabilities owing to any Affiliates of the Seller.

(b) Notwithstanding any implication to the contrary contained in Section 2(a) hereof, the Purchasers shall not assume, pay or in any way be liable or responsible for any of the following debts, liabilities or obligations (collectively, the "Excluded Liabilities"):

(i) any liability or obligation of the Seller under this Agreement or on account of any of the transactions contemplated hereby, including, without limitation, any liability or obligation of the Seller to attorneys, accountants, brokers, or others for services rendered or expenses incurred by or on behalf of the Seller;

(ii) any wages, salaries, bonuses, commissions, vacation or holiday pay, post retirement medical benefits, fringe benefits, long-term disability benefits, life insurance benefits, any duties, obligations or liabilities arising under any employee benefit plan, policy or practice, whether defined by Section 3(3) of the Employee Retirement Income Security Act of 1974, as amended and in effect ("ERISA") or otherwise, relating to the employees of the Seller or other amounts due to any employees or former employees of the Seller;

(iii) any liabilities and obligations of the Seller for any federal, state, provincial, local or foreign income, excise, sales, real estate, personalty, payroll or other taxes of any kind whatsoever payable with respect to the operations of the Business prior to the Closing Date;

(iv) any tax (including, without limitation, any federal, state, foreign or local income, franchise, sales, transfer, recording, documentary or other tax) imposed upon or incurred by the Seller arising out of or in connection with the negotiation and preparation of this Agreement and the consummation and performance of the transactions contemplated hereby;

(v) any liability or obligation of the Seller relating to, resulting from, caused by, or arising out of the ownership, operations or control of the Business by the Seller prior to the Closing Date, including, without limitation, liabilities and obligations arising out of the following:

(A) any accident or occurrence resulting in personal injury, sickness, death, property damage, property destruction or loss of use of property arising out of or resulting from the operation of the Business by the Seller prior to the Closing Date,

(B) any breach of contract, workers' compensation claim or violation of any law or final order of any federal, state, local or foreign judicial, quasi-judicial or governmental body,

(C) any personal injury, sickness, death or property damage resulting from or arising out of (i) any defect or alleged defect of products manufactured or sold by the Seller prior to the Closing Date including, without limitation, any such liabilities or obligations for defects or alleged defects in design or failure to warn, or (ii) any negligence or alleged negligence in inspection, maintenance or service by the Seller prior to the Closing Date, or

(D) any product recall or retrofit liabilities or warranty liabilities relating to products of the Business which were manufactured or sold by the Seller prior to the Closing Date, or any shortage in the products of the Business delivered before the Closing Date or in transit at the time of the Closing;

(vi) any liability for failure to comply with applicable bulk sales laws;

(vii) any liability or obligation with respect to any options, warrants, puts or calls granted by the Seller;

(viii) any liability or obligation with respect to any indebtedness for borrowed money;

(ix) any liability or obligation related to any of the Excluded Assets; and

(x) any other liabilities (whether contingent, actual or contractual), obligations, claims, or commitments, disclosed or undisclosed, of the Seller which are not expressly disclosed to and assumed by the Purchasers pursuant to Section 2(a) hereof.

(b) The parties acknowledge and agree that on the Closing Date, subject to the conditions set forth herein, (i) all of the Assumed Liabilities related to the Non-IP Assets shall be

assumed by Ludlow, and (ii) all of the Assumed Liabilities related to the IP Assets shall be assumed by Sherwood.

(c) To the extent that the assignment of any contract or any license, permit, approval or qualification issued or to be issued by any Person or government or agency or instrumentality thereof relating to the Business or the Purchased Assets including, without limitation, the Permits to be assigned to the Purchasers pursuant to this Agreement, shall require the consent of any other party, this Agreement shall not constitute a contract to assign the same if an attempted assignment would constitute a breach thereof. The Seller shall use commercially reasonable efforts, and the Purchasers shall cooperate where appropriate, to obtain any consent necessary to any such assignment. If any such consent is not obtained, then the Seller shall cooperate with the Purchasers in any reasonable arrangement requested by the Purchasers designed to provide to the Purchasers the benefits under any such contract, license, Permit, approval or qualification, including enforcement of any and all rights of the Seller against the other party thereto arising out of breach or cancellation thereof by such other party or otherwise.

Section 3. Purchase Price.

Subject to and upon the terms and conditions of this Agreement (including the adjustment provisions set forth in Section 5 below), the Purchasers shall purchase and the Seller shall sell the Purchased Assets for a sum equal to \$7,250,000 (the "Cash Purchase Price") plus the assumption of the Assumed Liabilities (collectively, the "Purchase Price"). Ludlow shall pay the Seller \$7,230,000 of the Cash Purchase Price for the Non-IP Assets and Sherwood shall pay \$20,000 of the Cash Purchase Price for the IP Assets.

Section 4. Closing and Payment of Purchase Price.

The closing of the transactions contemplated herein (the "Closing") shall take place at the offices of Dorsey & Whitney LLP, at 220 South Sixth Street, Minneapolis, Minnesota 55402, within 5 business days after the shareholders of the Seller approve the sale of the Purchased Assets, and all other conditions precedent to the Closing set forth in Sections 10 and 11 hereof

have been satisfied, or such other time and place as may be agreed upon by the Purchasers and the Seller (the "Closing Date").

On the Closing Date, the Seller shall transfer to the Purchasers by all necessary and appropriate bills of sale, deeds, assignments and other instruments, all right, title and interest of the Seller in and to the Purchased Assets and the Purchasers shall deliver to the Seller by cash, certified or cashier's check or by wire transfer of immediately available funds an amount equal to the Cash Purchase Price. On the Closing Date, the Seller shall assign and the Purchaser shall assume by all necessary and appropriate instruments the Assumed Liabilities.

Section 5. Adjustments to Purchase Price.

The Cash Purchase Price set forth in Section 3 above is based upon a Net Asset Value of the Seller of \$1,460,000, as reflected on the net asset statement attached as Schedule 5 hereto (the

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"Preliminary Net Asset Statement"). The Cash Purchase Price shall be subject to adjustment in accordance with the procedures set forth below:

(i) Within ninety (90) days subsequent to the Closing Date the Purchasers shall prepare and deliver to the Seller a net asset statement as of the Closing Date (the "Closing Net Asset Statement,"), which Closing Net Asset Statement shall reflect the Purchased Assets and Assumed Liabilities and (a) shall be derived from financial statements that have been prepared in accordance with generally accepted accounting principles consistently applied, and (b) shall be prepared in a manner consistent with the preparation of the Preliminary Net Asset Statement, provided, however, that notwithstanding the manner in which Inventory is valued on the Preliminary Net Asset Statement, (I) any Inventory that is not in saleable or usable condition, and any volume of any item of Inventory in excess of the Seller's historical usage of such item during the twelve (12) months preceding the Closing Date, shall be valued at zero on the Closing Net Asset Statement, and (II) all Inventory shall be valued on the Closing Net Asset Statement at the lower of the Seller's actual purchased cost or market value, without any mark-up or burden of any kind. Any fees and expenses incurred by the Purchasers in preparing the Closing Net Asset Statement shall be paid by the Purchasers.

(ii) After receipt of the Closing Net Asset Statement, the Seller and its accountants and attorneys shall have thirty (30) days to review the Closing Net Asset Statement. In addition, the Seller and its accountants and attorneys shall be given reasonable access to the premises of the Purchasers, to their books, records and work papers, and to the appropriate personnel of the Purchasers for purposes of confirming the Closing Net Asset Statement. Unless the Seller notifies the Purchasers to the contrary in writing within such thirty (30) day period pursuant to paragraph (iii) hereof, the Seller shall be deemed to have accepted the Closing Net Asset Statement and such Closing Net Asset Statement shall be conclusive and binding on the Seller. Any fees and expenses incurred by the Seller in undertaking such review shall be paid by the Seller.

(iii) If the Seller takes exception to any aspect of the Closing Net Asset Statement or the preparation thereof, the Seller shall notify the Purchasers of such exception in writing on or prior to the thirtieth (30th) day after the Seller's receipt of the Closing Net Asset Statement. Unless resolved by the parties within thirty (30) days thereafter (the "Resolution Period"), such exception or exceptions shall be submitted to a firm of nationally recognized independent public accountants (the "Neutral Auditors") selected by mutual agreement of the Purchasers and the Seller within five (5) days after the expiration of the Resolution Period or, in the absence of such mutual agreement, by a firm of nationally recognized independent public accountants selected by lot after eliminating the Seller's principal outside accountants and the Purchasers' principal outside accountants and one additional firm designated as objectionable by each of the Seller, on the one hand, and the Purchasers, on the other hand. Each party agrees to execute a reasonable engagement letter, if requested to do so by the Neutral Auditors. All fees and expenses relating to the work performed by the Neutral Auditors shall be shared equally by the Seller and the Purchasers. The Neutral Auditors, within forty-five (45) days after their selection, shall make a determination of all issues in dispute, which determination shall be set forth in a written

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statement delivered to the Purchasers and the Seller and shall be binding and conclusive as among the parties hereto absent fraud or manifest error.

(iv) The Cash Purchase Price shall be adjusted upon the happening of (a) the acceptance of the Closing Net Asset Statement by the Seller, as evidenced by written notice thereof to the Purchasers, (b) the deemed acceptance of the Closing Net Asset Statement by the Seller pursuant to paragraph (ii) hereof, or (c) the resolution of the parties or the delivery of the statement of the Neutral Auditors pursuant to paragraph (iii) hereof. If the Net Asset Value as reflected on the Closing Net Asset Statement (after taking into account any changes resulting from the mutual agreement of the parties or the statement of the Neutral Auditors, if any), is less than the Net Asset Value on the Preliminary Net Asset Statement, the Cash Purchase Price shall be decreased dollar for dollar by the amount of such deficiency. Any such decrease in the Cash Purchase Price shall be settled by a prompt payment made within 5 business days of the date that the Closing Net Asset Statement becomes binding on the parties, in immediately available funds, by the Seller to the Purchasers. If the Net Asset Value on the Closing Net Asset Statement (after taking into account

any changes resulting from the mutual agreement of the parties or the statement of the Neutral Auditors, if any), is more than the Net Asset Value on the Preliminary Net Asset Statement, the Cash Purchase Price shall be increased dollar for dollar by the amount of such difference. Any such increase in the Cash Purchase Price shall be settled by a prompt payment made within 5 business days of the date that the Closing Net Asset Statement becomes binding on the parties, in immediately available funds, by the Purchasers to the Seller.

Section 6. Representations and Warranties of the Seller

The Seller hereby represents and warrants to the Purchasers as follows:

(a) Due Organization. The Seller is a corporation duly organized, validly existing and in good standing under the laws of the State of Minnesota. The Seller has all requisite corporate power and authority to own, lease and operate its properties, to carry on its business as presently conducted by it, to enter into this Agreement, the Additional Agreements (defined below) to which it will be a party and the other instruments and agreements of the Seller provided for herein, and to consummate the transactions contemplated hereby and thereby, except where the failure to have such corporate power would not reasonably be likely to have a Material Adverse Effect. The Business has been conducted solely by the Seller and not through any other subsidiary, Affiliate, joint venture or other Person.

(b) Authorization. The execution and delivery by the Seller of this Agreement, the Additional Agreements to which it will be a party, and the other instruments and agreements of the Seller provided for herein, and, subject to obtaining the approval of the Seller's shareholders, the performance of its obligations hereunder and thereunder, have been duly and validly authorized by all necessary corporate action on its part, and this Agreement, the Additional Agreements and all other such instruments and agreements delivered or to be delivered by such Person in connection with the transactions contemplated hereby are, or (when executed and delivered in accordance herewith) will be, the legal, valid and binding obligations of the Seller, enforceable against it in accordance with their respective terms.

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(c) Non-Contravention. Except where the occurrence of any of the events in (i) or (ii) below would not reasonably be likely to have a Material Adverse Effect or as set forth on Schedule 6(c), neither the execution and delivery by the Seller of this Agreement and the Additional Agreements, nor the performance by the Seller of its obligations hereunder and thereunder will, or with the giving of notice or the lapse of time, or both, would:

(i) conflict with, result in a breach of, or constitute a default under, any provision of the Articles of Incorporation or By-laws of the Seller;

(ii) conflict with, result in a breach of, or constitute a default under, any provision of any contract, indenture, lease, sublease, loan agreement, restriction, Lien or other obligation or liability to which the Seller is a party or by which it is bound, or result in or create in any party the right to accelerate, terminate, modify or cancel any contract, license, indenture, lease, sublease or loan agreement to which the Seller is a party or by which it, or any of its properties or assets, is affected or bound;

(iii) violate any order, writ, injunction, decree, law, statute, rule or regulation applicable to the Seller; or

(iv) result in the creation or imposition of any Lien upon any of the Purchased Assets.

(d) Financial Statements. The Seller has delivered to the Purchasers true and complete copies of (i) the audited financial statements of the Seller for each of the twelve-month periods ended June 30, 2000, June 30, 1999 and June 30, 1998, and (ii) the unaudited financial information of the Business set forth on Schedule 6(d) (the statements described in the foregoing clauses (i) and (ii) are hereinafter referred to as the "Financial Information"). The Financial Information described in (i) above has been prepared from the books and records of the Seller and fairly present the results of operations and financial condition of the Seller at the respective dates thereof and for the periods therein referred to, all in accordance with generally accepted accounting principles applied consistently with prior periods. The Financial Information described in (ii) above has been prepared from the books and records of the Seller and fairly presents the Purchased Assets and Assumed Liabilities and the sales, gross margin and other information of the Business set forth on Schedule 6(d) at the respective dates thereof and for the periods therein referred to. The Financial Information described in (ii) above has been derived from financial statements of the Seller prepared in accordance with generally accepted accounting principles applied consistently with prior periods.

(e) Absence of Certain Changes or Events. Except as set forth in Schedule 6(e), since June 30, 2000, there has not been:

(i) any circumstances, event, occurrence, change or effect that individually or in the aggregate has resulted in a Material Adverse Effect;

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(ii) any damage, destruction or loss (whether or not covered by insurance) to the Purchased Assets which would constitute a Material Adverse Effect;

(iii) any termination or amendment of, or other Material Adverse Effect on the Seller's contractual or other relationships relating to the Purchased Assets;

(iv) any commitment made or action taken materially affecting the Purchased Assets or Assumed Liabilities, including, without limitation, incurring of indebtedness, mortgage or pledge of property, forgiveness or cancellation of debts or claims or waiver of any rights by the Seller, other than the entering into of this Agreement;

(v) any sale or transfer, including by way of mortgage or pledge, or any agreement to sell or transfer, any Purchased Assets, other than the sale of Inventory in the ordinary course of business and the entering into of this Agreement;

(vi) any material transaction directly relating to the Purchased Assets other than in the ordinary course of business;

(vii) any incurrence of any liability or obligation (whether absolute, accrued, contingent or otherwise) that would be an Assumed Liability other than in the ordinary course of business; or

(viii) any commitment or agreement (other than this Agreement) with respect to any of the foregoing.

(f) No Undisclosed Liabilities. Except as set forth in Schedule 6(f), to the Seller's knowledge there is no liability or obligation related to the Purchased Assets, whether known or unknown, direct or indirect, accrued, contingent or otherwise, including, without limitation, liabilities for federal, state, local or foreign taxes or assessments or liabilities relating to renegotiation of contracts or leases, which is not reflected or reserved against in the Preliminary Net Asset Statement. Except as set forth in Schedule 6(f), to the knowledge of Seller, there is no basis for the assertion against the Seller of any liability of any nature or in any amount which is directly related to the Purchased Assets which is not fully reflected or reserved against in the Preliminary Net Asset Statement.

(g) Related-Party Transactions. Except as set forth in Schedule 6(g), and with the exception of payment of wages and benefits to individuals in their capacities as employees of the Seller, no Assumed Contract is between the Seller and a Related Party.

(h) Taxes.

(i) For purposes of this Agreement, (A) "Tax" means any of the Taxes, and "Taxes" means, with respect to the Seller, (I) all net income, capital gains, gross income, gross receipts, sales, use, ad valorem, franchise, capital, profits, license, and other withholding, employee payroll withholding, employment, payroll, transfer, conveyance, documentary, stamp,

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property, value added, customs duties, minimum taxes, and any other taxes, fees, charges, levies, excises, duties or assessments of any kind whatsoever, together with additions to tax or additional amounts, interest and penalties relating thereto that may be imposed by the federal government or any state, local or foreign government on or with respect to the Purchased Assets, with respect to all periods up to and including the Closing Date, and (II) any liability of the Seller for the payment of any amount of the type described in clause (I) as a result of the Seller being a transferee or a member of an affiliated or combined group prior to the Closing Date, and (B) "Tax Returns" means all returns, reports and forms required to be filed in respect of any Taxes.

(ii) The Seller has (A) timely filed or will file when due (or has filed and has paid all assessed penalties and interest), including extensions thereof, all federal, foreign, state and local Tax Returns required to be filed by or with respect to the Seller prior to the Closing Date, and all such Tax Returns are true, complete and correct; and (B) paid or will pay when due or finally settled all Taxes which are or become due and payable for all periods ending on or prior to the Closing Date.

(iii) The Seller is not a person other than a United States person within the meaning of the Code. The Seller's federal employer identification number is 41-1301878.

(iv) There are no Liens for Taxes (other than for current Taxes not yet due and payable) on any of the Purchased Assets.

(i) Inventory. All items of Inventory are of a quality and quantity salable or usable in the ordinary course of the Business. All such Inventories are valued on the books of the Business at the lower of cost (calculated using the first-in, first-out valuation method) or market and have net realizable market values in the ordinary course of business of not less than their book value. Each of the Seller's commitments for the sale or delivery of Products is priced such that the consideration to be received for such Products exceeds the aggregate book value of the items of Inventory required to fulfill such commitment.

(j) Title to Purchased Assets; Condition of Purchased Assets. All of the tangible Purchased Assets (other than Inventory and Excluded Assets) are listed in Schedule 1(a)(i) hereto. Except as set forth in Schedule 6(j), the Seller has good and marketable title to and possession of all of the Purchased Assets, free and clear of all Liens, except (i) liens for current property taxes not yet due and payable, (ii) liens imposed by law and incurred in the ordinary course of business for obligations not yet due to carriers, warehousemen,

laborers, materialmen and the like, (iii) liens in respect of pledges or deposits under workers' compensation laws or (iv) liens set forth in Schedule 6(j) (collectively, the "Permitted Liens"); and no interest in or right to any of the Purchased Assets is held, legally or beneficially by any Person other than the Seller. The tangible Purchased Assets have been properly maintained and are in good operating condition, reasonable wear and tear excepted, and there exists no outstanding written notice of any violation of any statute relating to them.

(k) Accounts Receivable. Schedule 1(a) (iii) sets forth a complete and accurate list of the notes, accounts and royalties receivable arising from the sale of Products. All of such notes, accounts and royalties receivable arose in the ordinary course of the Business, constitute valid

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and binding claims of the Seller against independent third parties and are collectible, assuming commercially reasonable efforts are expended, in the aggregate in amounts not less than their net amount reflected in the Seller's books and records or financial statements, taking into account any reserve for bad debts reflected on Schedule 1(a) (iii) or the Preliminary Net Asset Statement. None of such notes, accounts and royalties receivable are subject to any rights of set-off. None of such notes, accounts and royalties receivable are with Related Parties or Affiliates.

(l) Intellectual Property. Schedules 1(a) (iv) and 1(a) (v) attached hereto set forth a complete and accurate list of all of the United States and foreign patents, trademarks, copyrights and registrations thereof and/or applications therefor, and all service marks and trade names that are related to the manufacture, promotion, sale or distribution of Products, (collectively, the "Intellectual Property"). Unless otherwise indicated in such Schedule 1(a) (iv) or 1(a) (v), the Seller exclusively owns the entire right, title and interest in and to each item of Intellectual Property. Such Schedules 1(a) (iv) and 1(a) (v) also correctly set forth a list of all licenses of or rights in Intellectual Property granted by the Seller to others and by others to the Seller, including any and all royalty agreements. Except as set forth in such Schedule 1(a) (iv) or 1(a) (v), (i) all of such licenses or rights are currently in full force and effect, binding upon the parties thereto, and enforceable against them in accordance with their terms, (ii) the Seller is complying in full with the terms and provisions thereof, (iii) to the best knowledge of the Seller, the other parties to all of such licenses or rights are complying in full with the terms and provisions thereof, and (iv) the consummation of the transactions contemplated hereby will not impair any right or privilege enjoyed by the Seller under such licenses granted to the Seller by others, or give rise to any right of termination or cancellation thereunder.

To the Seller's knowledge, the use of the Intellectual Property in the conduct of the Business or the use of the Seller's know-how in the conduct of the Business or the sale of the Seller's products related to the Business do not infringe the rights of any third party. Except as set forth in Schedules 1(a) (iv) and 1(a) (v), no present or former stockholder, director, officer, employee, agent or Affiliate of the Seller has any direct or indirect ownership right or other interest in any item of Intellectual Property or in any of the Seller's products sold hereunder relating to the Business, except (i) as would not reasonably be likely to result in a Material Adverse Effect, and (ii) resulting from the ownership of capital stock of the Seller.

(m) Contracts. The Assumed Contracts listed on Schedule 1(a) (vii) include all material contracts, leases, agreements, letters of intent and commitments related exclusively to the Business, whether written or oral, to which the Seller is a party or by which any of the Purchased Assets are bound. Except as set forth in such Schedule 1(a) (vii), (i) all of the Contracts were entered into in the ordinary course of the Business, (ii) all of the Assumed Contracts are currently in full force and effect, binding upon the parties thereto, and enforceable against them in accordance with their terms, (iii) the Seller is complying in full with the terms and provisions thereof, (iv) to the best knowledge of the Seller, the other parties to all of the Assumed Contracts are complying in full with the terms and provisions thereof, and (v) the consummation of the transactions contemplated hereby will not impair any right or privilege enjoyed by the Seller under any Assumed Contract, or give rise to any right of termination or cancellation thereunder. The Seller has not made any commitment to grant any rebates or cash

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discounts to their customers in connection with any contract or obligation, except as shown in writing on the Assumed Contracts. To the best knowledge of the Seller, no customer or supplier of the Seller intends to cease doing business with the Seller, or to diminish the amount of business that such party currently conducts with the Seller. The Seller provided the Purchasers full access to complete and correct copies of the Assumed Contracts during the Purchasers' due diligence investigation relating to the transactions contemplated by this Agreement.

(n) Warranties; Product Compliance. The Seller has not given any warranty, express or implied, with respect to any Products shipped prior to the date hereof, other than the warranty or warranties set forth in Schedule 6(n). All Products have been manufactured, packaged and labeled in compliance with all applicable laws. To the Seller's knowledge, there is no basis for any governmental body to deny or rescind any approval for any Products. There is no action or proceeding by any governmental body pending or, to the best of the Seller's knowledge, any basis therefor relating to the safety or efficacy of the Products.

(o) Consents of Third Parties. Except as set forth in Schedule 6(o), no consent, approval or agreement of any Person, court, government or other entity is required to be obtained by the Seller in connection with the execution and delivery of this Agreement, the Additional Agreements or the other instruments or agreements provided herein or therein, or the consummation of the transactions contemplated hereby or thereby, except where the failure to obtain such consent, approval or agreement would not be reasonably likely to result in a Material Adverse Effect.

(p) Litigation. Except as set forth on Schedule 6(p), there is no litigation, arbitration, claim, governmental or other investigation or proceeding (formal or informal) pending or, to the best knowledge of the Seller, threatened with respect to the Business, the Purchased Assets or the transactions contemplated hereby and, to the best knowledge of the Seller, there exists no bases or grounds for any of the foregoing. The Seller has received no written notification that it is in violation of, or in default with respect to, any order, judgment or decree applicable to the Business or the Purchased Assets, and to Seller's knowledge, is not required to take any remedial action in order to avoid such violation or default.

(q) Compliance with Law; Permits. The Seller has complied with all, and has not committed any violation of any, federal, state, local or foreign statutes, laws, rules and regulations applicable to the Business or the Purchased Assets. Except where the absence would not reasonably be likely to result in a Material Adverse Effect, the Seller holds all permits, licenses (or permissions in the nature thereof), registrations with, and consents of, governmental authorities necessary to conduct the Business and in the same manner as it has been conducted heretofore, all of which are listed in Schedule 1(a) (viii) attached hereto. All of the Permits are up to date and in good standing, and no fees or charges are currently due with respect thereto, except as would not reasonably be likely to result in a Material Adverse Effect.

(r) Adequacy of Purchased Assets. Except as set forth on Schedule 6(r), the Purchased Assets constitute all of the assets, rights and privileges necessary to the conduct of the Business as currently conducted and as currently contemplated to be conducted in the future.

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The consummation of the transactions contemplated hereby will not impair the rights of the Business with respect to any such assets, rights and privileges.

(s) Insurance. Schedule 6(s) contains a complete and accurate description of all policies of insurance owned or held by the Seller which covers risk to the Purchased Assets or the Business or potential liabilities to third parties. All such policies are valid and in full force and effect on the date hereof. No written notice of cancellation or termination has been received with respect to any such policy listed in such Schedule 6(s) and such policies are sufficient for compliance with all requirements of law applicable to the Business and of all Assumed Contracts and provide adequate insurance coverage for the Purchased Assets.

(t) No Broker. No agent, broker, person or firm (other than Goldsmith, Agio, Helms and Lynner, Ltd.) acting on behalf of the Seller or any of its Affiliates, or under its authority, is or will be entitled to a financial advisory fee, brokerage commission, finder's fee or like payment in connection with this Agreement or any of the transactions contemplated hereby. The Seller paid or will pay any fees and expenses payable to Goldsmith, Agio, Helms and Lynner, Ltd. in connection with the transactions contemplated hereby.

(u) Product Liability and Recalls. Except as set forth on Schedule 6(u), (i) there is no action, suit, claim, inquiry, proceeding or investigation in any case by or before any court or governmental body pending or, to the best knowledge of the Seller, threatened, against or involving the Seller relating to any Product alleged to have been designed, manufactured or sold by the Seller and alleged to have been defective or improperly designed or manufactured; and (ii) there is no pending, or to the best knowledge of the Seller, threatened recall or investigation of any Product sold by the Seller.

Section 7. Representations and Warranties of the Purchasers.

The Purchasers hereby jointly and severally represent and warrant to the Seller as follows:

(a) Due Organization. Ludlow is a limited partnership duly formed, validly existing and in good standing under the laws of the State of Delaware. Sherwood is a corporation duly organized, validly existing and in good standing under the laws of Switzerland. Each Purchaser has all requisite power and authority to enter into this Agreement, the Additional Agreements to which it is a party and the other instruments and agreements to be delivered by it hereunder, and to consummate the transactions contemplated hereby and thereby.

(b) Authorization. The execution and delivery by each Purchaser of this Agreement, the Additional Agreements to which it is a party, and the other instruments and agreements to be delivered by it hereunder, and the performance by it of its obligations hereunder and thereunder, have been duly and validly authorized by all necessary action on its part, and this Agreement, the Additional Agreements and all other such instruments and agreements delivered or to be delivered by such Purchaser in connection with the transactions contemplated hereby are, or (when executed and delivered in accordance herewith) will be, the legal, valid and binding obligations of such Purchaser, enforceable against it in accordance with their respective terms.

(c) Non-Contravention. Neither the execution nor delivery of this Agreement and the Additional Agreements by each Purchaser nor the performance by each Purchaser of its obligations hereunder and thereunder will, or with the giving of notice or the lapse of time, or both, would:

(i) conflict with, result in a breach of, or constitute a default under, any provision of such Purchaser's agreement of limited partnership, articles of incorporation or by-laws, or of any contract, indenture, lease, sublease, loan agreement, Lien or other obligation or liability to which such Purchaser is a party or by which it is bound; or

(ii) violate any order, writ, injunction, decree, law, statute, rule or regulation applicable to or by which it or its properties are bound.

(d) Litigation. There is no litigation, arbitration, claim, governmental or other investigation or proceeding (formal or informal) involving the transactions contemplated hereby pending or, to the best knowledge of the Purchasers, threatened, against any Purchaser and to the best knowledge of the Purchasers there exists no bases or grounds for any of the foregoing.

(e) No Broker. No agent, broker, person or firm acting on behalf of the Purchasers or under their authority, is or will be entitled to a financial advisory fee, brokerage commission, finder's fee or like payment in connection with this Agreement or any of the transactions contemplated hereby.

(f) Consents of Third Parties. No consent, approval or agreement of any Person, party, court, government or entity is required to be obtained by any Purchaser in connection with the execution and delivery of this Agreement, or the other instruments and agreements provided herein or the consummation of the transactions contemplated hereby.

Section 8. Covenants of the Seller Pending the Closing.

The Seller covenants and agrees that, between the date of this Agreement and the Closing or termination of this Agreement prior to Closing, unless consented to by a Purchaser, which consent will not be unreasonably delayed or withheld:

(a) The Seller will not take any action, or omit to take any action, which action or omission would make any of the representations and warranties of the Seller untrue or incorrect at the Closing Date, and will not undertake any course of action inconsistent with this Agreement, or which would render any of the conditions to Closing by any of the other parties unable to be satisfied on or prior to the Closing Date.

(b) The Purchasers and their respective officers, employees, and other agents, including accountants and counsel, shall have full access to all of the books of account, records, permits, franchises, plans and other business records of the Seller related to the Business, at reasonable times during business hours, for the purpose of examining and inspecting the same

and making copies of and extracts from such records and documents, provided, however, that any activity of the Purchasers shall be conducted in a manner so as (i) not to interfere with the normal business operations of the Seller, and (ii) not to cause the Seller to incur additional costs or liabilities. The purchasers hereby acknowledge that they continue to be bound by the terms of that certain Confidentiality Agreement between Goldsmith Agio Helms and Ludlow dated July 13, 2000, (the "Confidentiality Agreement") and that any investigation of the Seller shall be in accordance with the terms thereof.

(c) The Seller will carry on the Business diligently and in the ordinary course, consistent with past practice and the Seller will take all steps reasonably necessary to preserve the Seller's relations with customers and suppliers of the Business and to otherwise prevent the impairment of its goodwill. The Seller will not grant any extended credit terms or provide any discounts relating to the Business or rebates outside of the ordinary course of business. In addition, the Seller will pay all vendors of the Business in the ordinary course of business consistent with past practices. The Seller will make no material change in the Purchased Assets or the accounting practices, methods of operation or management of the Business without the Purchasers' prior written consent. The Seller will use its best efforts to preserve and maintain in good condition the Purchased Assets. Without limiting the generality of the foregoing, the Seller will not take, any action, or permit or suffer to be taken any action, that is represented in Section 6(e) not to have been taken since June 30, 2000.

(d) Neither the Seller nor any of its officers, directors, representatives, agents or Affiliates, will, directly or indirectly, encourage, solicit or engage in discussions or negotiations with any third party (other than the Purchasers) concerning any purchase of any portion of the Purchased Assets, to the extent that refraining from the foregoing activities is consistent with any fiduciary duty to the Seller's shareholders. The Seller will notify the Purchasers promptly of any inquiries or proposals with respect to any such transaction that are received by, or any such negotiations or discussions that are sought to be initiated with the Seller.

(e) The Seller will use all reasonable efforts to (i) promptly make all filings and seek to obtain all authorizations required under the Assumed Contracts and applicable laws with respect to the transactions contemplated hereby and by the Additional Agreements and will cooperate with the Purchasers

with respect thereto, (ii) promptly take or cause to be taken all other actions necessary, proper or appropriate to satisfy the conditions set forth in Section 11 and to consummate and make effective the transactions contemplated by this Agreement and the Additional Agreements on the terms and conditions set forth herein and therein as soon as practicable, and (iii) not take any action that would reasonably be expected to impair the ability of the Seller to consummate the transactions contemplated by this Agreement and the Additional Agreements at the earliest practicable time, including without limitation any action that would impair efforts to secure any required authorizations for such transactions.

(f) The Seller will, at its sole cost and expense, maintain all policies of insurance relating to the Purchased Assets in full force and effect during the period up to and including the Closing Date.

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(g) The Seller will timely and properly file all federal, foreign, state, county and local Tax Returns, reports and estimates due between the date hereof and the Closing Date.

(h) The Seller will, as promptly as practicable after the date hereof, prepare and file with the SEC a proxy statement and form of proxy to be sent to the shareholders of the Seller in connection with the meeting of the Seller's shareholders to consider the sale of the Purchased Assets (such proxy statement together with any amendments thereof or supplements thereto, in each case in the form or forms mailed to Seller's shareholders, is called the "Proxy Statement").

Section 9. Covenants of the Purchasers Pending the Closing.

The Purchasers hereby covenant and agree that between the date of this Agreement and the Closing or termination of this Agreement prior to the Closing:

(a) the Purchasers will not take any action, or omit to take any action, which action or omission would make any of their representations and warranties untrue or incorrect at the Closing Date, and will not undertake any course of action inconsistent with this Agreement, or which would render any of the conditions to Closing by any of the other parties unable to be satisfied at or prior to the Closing Date.

(b) the Purchasers will use all reasonable efforts to (i) promptly make all filings and seek to obtain all authorizations required under applicable laws with respect to the transactions contemplated hereby and by the Additional Agreements and will cooperate with the Seller with respect thereto, (ii) promptly take or cause to be taken all other actions necessary, proper or appropriate to satisfy the conditions set forth in Section 10 and to consummate and make effective the transactions contemplated by this Agreement and the Additional Agreements on the terms and conditions set forth herein and therein as soon as practicable, and (iii) not take any action that would reasonably be expected to impair its ability to consummate the transactions contemplated by this Agreement and the Additional Agreements at the earliest practicable time, including without limitation any action that would impair efforts to secure any required authorizations for such transactions.

The Purchasers will use commercially reasonable efforts to meet or otherwise communicate with staff of the Federal Trade Commission (the "Commission") within ten business days after the date of this Agreement to request that such staff not recommend that the Commission issue a subpoena and/or a Civil Investigative Demand (a "CID") to further investigate, or otherwise seek to challenge, the acquisition of the Purchased Assets by the Purchasers. The Purchasers will consult in good faith with the Seller with respect to any presentations made to, or positions taken with respect to, the Commission or its staff, shall give Seller reasonable advance notice of any and shall provide Seller the opportunity to participate in any communications with the Commission or its staff. Notwithstanding the foregoing, if at any time after informing the Commission that the Purchasers and the Seller have executed this Agreement for the Purchased Assets, the Commission staff notifies the Purchasers (a "CID Notification") that if the parties do not abandon the acquisition of the Purchased Assets, the Commission staff will recommend that the Commission issue a subpoena and/or a CID to further

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investigate the acquisition of the Purchased Assets by the Purchasers, the Purchasers and the Seller shall have the right, but no obligation to respond to such requests, and the parties shall have the right to terminate this Agreement to the extent provided below and in Section 13. The Purchasers shall notify the Seller of any claimed receipt of a CID Notification from the Commission within 24 hours, and of whether the Purchasers intend to respond to such CID within three business days after the Purchasers' receipt of such CID Notification. If Purchasers state that they intend to respond to such CID, and the Seller has not informed the Purchasers within three (3) business days thereafter that the Seller intends to exercise its right to terminate this Agreement, then neither the Purchasers nor the Seller shall have any further right to terminate this Agreement based on the issuance or prospective issuance of the CID. If the Purchasers state that they intend to not respond to such CID, Sellers shall then have five business days in which to verify such CID Notification and attempt to persuade the Commission or its staff to withdraw such CID Notification. If the CID Notification is not withdrawn within that period, then either Purchasers or Seller shall have the right to terminate this Agreement. In addition, if, within thirty (30) days after the date hereof, the Commission staff shall have not notified the Purchasers, in form and substance reasonably satisfactory to the Purchasers, that the Commission staff will not recommend that the Commission

issue a subpoena and/or a CID to further investigate, or otherwise seek to challenge, the acquisition of the Purchased Assets by the Purchasers, then either Purchasers or Seller shall have the right to terminate this Agreement.

(c) The Purchasers shall fully cooperate with the Sellers in the preparation and filing of the Proxy Statement. Such cooperation shall include, without limitation, providing any information regarding the Purchasers which is required to be set forth in the Proxy Statement.

Section 10. Conditions Precedent to Closing by the Seller.

The obligations of the Seller to sell the Purchased Assets and to consummate the transactions contemplated hereby are subject to the fulfillment prior to or at the Closing of each of the following conditions (any or all of which may be waived at or prior to the Closing at the sole and absolute discretion of the Seller):

(a) All of the agreements and covenants contained in this Agreement that are to be complied with, satisfied or performed by the Purchasers on or before the Closing Date shall have been complied with, satisfied and performed in all material respects.

(b) All of the representations and warranties made by the Purchasers in this Agreement shall be true and correct in all material respects both on and as of the date of this Agreement and on and as of the Closing Date. It is understood and agreed that all of the representations and warranties contained in Section 7 of this Agreement that are not expressly limited to some other date shall be deemed to state the facts contained therein as they existed both as of the date of this Agreement and as of the Closing Date.

(c) The Seller shall have received a certificate, signed by the President or a Vice President on behalf of each Purchaser and dated as of the Closing Date, stating that the conditions precedent set forth in subsection (a) and (b) above have been satisfied.

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(d) The Purchasers shall have delivered the Cash Purchase Price to the Seller pursuant to Section 4 hereof.

(e) The following instruments and agreements (the "Additional Agreements") shall have been duly executed and delivered by the appropriate parties:

(i) A bill of sale and assignment from the Seller to the Purchasers, substantially in the form attached hereto as Exhibit B;

(ii) An assumption of liabilities agreement by and between the Purchasers and the Seller, substantially in the form attached hereto as Exhibit C;

(iii) A Non-Competition Agreement by and between the Seller and Ludlow, substantially in the form attached hereto as Exhibit D;

(iv) A Manufacturing and Supply Agreement by and between the Seller and Ludlow, substantially in the form hereto attached as Exhibit E; and

(v) A Transition Services Agreement by and between the Seller and Ludlow, substantially in the form attached hereto as Exhibit F.

(f) The Seller shall have received a certificate signed by the Secretary or Assistant Secretary of each Purchaser and dated as of the Closing Date, certifying as to (i) the due authorization of this Agreement, the Additional Agreements to which it will be a party and all other agreements and instruments to be delivered by such Purchaser hereunder, and the consummation of the transactions contemplated hereby and thereby, and (ii) the incumbency and signatures of signing officers.

(g) All consents, approvals and authorizations, and registrations, qualifications or filings, required to have been made or obtained by the Purchasers to permit the consummation by the Purchasers of the transactions contemplated hereby shall have been made or obtained, and all required authorizations, consents and approvals of third parties to permit the consummation of the transactions contemplated hereby shall have been obtained.

(h) No action or proceeding before a court or other governmental body shall have been instituted or threatened in writing by any government or agency thereof to restrain or prohibit the consummation of any of the transactions contemplated hereby.

(i) The Seller shall have received all documents it shall have reasonably requested relating to the existence, qualification to do business and good standing of the Purchasers. The Sellers acknowledge and agree that the Purchasers will be deemed to have satisfied their obligations under this subsection by (i) delivering a good standing certificate with respect to Ludlow issued by the Secretary of State of the State of Delaware, and (ii) delivering a certificate

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of an officer of Sherwood Services certifying that Sherwood Services is in good standing under the laws of Switzerland.

(j) The shareholders of the Seller shall have authorized the transactions contemplated by this Agreement.

(k) The Seller shall have received from Matthew J. Nicolella, counsel to Ludlow, a written opinion, dated as of the Closing Date, addressed to the Seller, with respect to the representations related to Ludlow set forth in Sections 7(a), 7(b) and 7(c).

Section 11. Conditions Precedent to Closing by the Purchasers.

The obligations of the Purchasers to purchase the Purchased Assets, assume the Assumed Liabilities and to consummate the transactions contemplated hereby are subject to the fulfillment prior to or at the Closing of each of the following conditions (any or all of which may be waived at or prior to the Closing on behalf of both Purchasers at the sole and absolute discretion of Ludlow):

(a) All of the agreements and covenants contained in this Agreement that are to be complied with, satisfied or performed by the Seller on or before the Closing Date shall have been complied with, satisfied and performed in all material respects.

(b) All of the representations and warranties made by the Seller in this Agreement shall be true and correct in all material respects both on and as of the date of this Agreement and on and as of the Closing Date, except for any such material misrepresentations actually known by the Purchasers prior to the date hereof. It is understood and agreed that all of the representations and warranties contained in Section 6 of this Agreement that are not expressly limited to some other date shall be deemed to state the facts contained therein as they existed both as of the date of this Agreement and as of the Closing Date.

(c) The Purchasers shall have received a certificate, signed by the President or a Vice President on behalf of the Seller and dated as of the Closing Date, stating that the conditions precedent set forth in subsection (a) and (b) above have been satisfied.

(d) Each of the parties to the Additional Agreements (other than the Purchasers) shall have duly executed and delivered the Additional Agreements to which it shall be a party.

(e) The Purchasers shall have received certificates, signed by the Secretary or Assistant Secretary of the Seller and dated as of the Closing Date, certifying as to (i) the due adoption by the Seller's Board of Directors of resolutions authorizing this Agreement, the Additional Agreements to which it shall be a party and all other agreements and instruments to be delivered by the Seller hereunder, and the consummation of the transactions contemplated hereby and thereby, (ii) approval of the sale of the Purchased Assets by the Seller's shareholders, and (iii) the incumbency and signatures of signing officers.

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(f) There shall have been no circumstance, event, occurrence, change or effect that individually or in the aggregate has resulted in a Material Adverse Effect since the date of this Agreement.

(g) All consents, approvals and authorizations, and registrations, qualifications or filings, required to have been made or obtained by the Seller to permit the consummation by the Seller of the transactions contemplated hereby shall have been made or obtained, and all required authorizations, consents and approvals of third parties to permit the consummation by the Seller of the transactions contemplated hereby shall have been obtained.

(h) The Commission staff shall have notified the Purchasers, in form and substance reasonably satisfactory to the Purchasers, that the Commission staff will not recommend that the Commission issue a subpoena and/or a CID to further investigate, or otherwise seek to challenge, the acquisition of the Purchased Assets by the Purchasers; provided, however, the Purchasers shall be deemed to have waived such condition if a CID is issued prior to the Closing Date and the Purchasers have elected to respond to such CID in accordance with Section 9(b)

(i) No action or proceeding before a court or other governmental body shall have been instituted or threatened in writing by any government or agency thereof to restrain or prohibit the consummation of any of the transactions contemplated hereby.

(j) The Purchasers shall have received from Dorsey & Whitney LLP, counsel to the Seller, a written opinion dated as of the Closing Date, addressed to the Purchasers, with respect to the representations set forth in Sections 6(a) and 6(b) and clauses (i) and (iii) of Section 6(c).

(k) The Purchasers shall have received from the Seller appropriate bills of sale, assignments and deeds, satisfactory to the Purchasers, to transfer the Purchased Assets to the Purchasers.

(l) The Purchasers shall have received all documents it shall have reasonably requested relating to the existence, qualification to do business and corporate and tax good standing of the Seller.

(m) All Liens, other than Permitted Liens of the kind described in clauses (i), (ii) and (iii) of Section 6(j), affecting any of the Purchased Assets shall have been discharged and released (or the holders of such Liens shall have committed in writing to discharge and release such Liens) and the Purchasers shall have received written evidence of such discharges and releases,

or commitments to discharge and release, satisfactory to the Purchasers.

Section 12. Indemnification.

(a) The parties shall be entitled to rely upon the representations and warranties of the other parties set forth in Section 6 and Section 7 of this Agreement, and except as otherwise specifically provided herein, such representations and warranties shall survive the Closing and remain in full force and effect for a period of eighteen (18) months after the Closing (other than

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the representations and warranties set forth in Sections 6(b) and 7(b) (Authorization) and 6(h) (Taxes), which shall survive until sixty (60) days after the expiration of the applicable statutes of limitations, and the representations and warranties set forth in Section 6(j) (Title to Purchased Assets), which shall survive indefinitely).

(b) The Seller, hereby agrees to indemnify and hold harmless the Purchasers, the Purchasers' Affiliates and their respective officers, directors, employees, stockholders, agents and representatives (collectively, the "Purchaser Indemnified Parties"), from and against any loss, liability, claim, damage or expense (including costs of litigation and reasonable legal fees and expenses) (a "Loss") suffered or incurred by any such Purchaser Indemnified Party based upon, arising out of or resulting from any of the following:

(i) The failure of the Seller to transfer to the Purchasers good and sufficient title to the Purchased Assets, free and clear of all Liens, other than Permitted Liens;

(ii) Any breach of any representation or warranty of the Seller contained in this Agreement, the Additional Agreements or any other agreement or document delivered by them pursuant hereto;

(iii) Any breach of any covenant of the Seller contained in this Agreement, the Additional Agreements or any other agreement or document delivered by them pursuant hereto requiring performance after the Closing Date;

(iv) The Excluded Liabilities; and

(v) Noncompliance with any so-called bulk sales law of Minnesota applicable to the transactions contemplated hereby.

(c) The Purchasers hereby agree to indemnify and hold harmless the Seller, the Seller's Affiliates and their respective officers, directors, employees, stockholders, agents and representatives (collectively, the "Seller Indemnified Parties"), from and against any Loss suffered or incurred by any such Seller Indemnified Party based upon, arising out of or resulting from any of the following:

(i) Any breach of any representation or warranty of the Purchasers contained in this Agreement, the Additional Agreements or any other agreement, certificate or document delivered by the Purchasers pursuant hereto;

(ii) Any breach of any covenant of the Purchasers contained in this Agreement, the Additional Agreements or any other agreement or document delivered by the Purchasers pursuant hereto; and

(iii) The Assumed Liabilities

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(d) Promptly after any Person entitled to indemnification under this Section 12 (the "Indemnified Party") has received notice of or has knowledge of any claim against the Indemnified Party by a Person not a party to this Agreement (a "Third Person") or the commencement of any action or proceeding by a Third Person, it shall give the other party (the "Indemnifying Party") written notice of such claim or the commencement of such action or proceeding. The Indemnified Party shall be entitled to indemnification only if the Indemnified Party delivers such notice to the Indemnifying Party prior to the expiration of the representations and warranties of the Indemnifying Party as set forth in Section 12(a). Such notice shall state the nature and the basis of such claim and a reasonable estimate of the Loss and shall be given at least 10 days prior to the date that an answer to such claim is due to be filed. The Indemnifying Party shall have right to defend, at its own expense and by its own counsel, any such matter so long as the Indemnifying Party pursues the same in good faith and diligently. If the Indemnifying Party undertakes to defend or settle, it shall promptly notify the Indemnified Party of its intention to do so, and the Indemnified Party shall cooperate with the Indemnifying Party and its counsel in the defense thereof and in any settlement thereof. Such cooperation shall include, but shall not be limited to, furnishing the Indemnifying Party with any personnel, books, records or information reasonably requested by the Indemnifying Party that are in the Indemnified Party's possession or control. Notwithstanding the foregoing, the Indemnified Party shall have the right to participate in any matter through counsel of its own choosing at its own expense (unless there is a conflict of interest that prevents counsel for the Indemnifying Party from representing the Indemnified Party, in which case the Indemnifying Party will reimburse the Indemnified Party for the reasonable expenses of its counsel); provided, however, that the Indemnifying Party's counsel shall always be lead counsel and shall determine all litigation and settlement steps, strategy and the like. After the Indemnifying Party has

notified the Indemnified Party of its intention to undertake to defend or settle any such asserted liability, and for so long as the Indemnifying Party diligently pursues such defense, the Indemnifying Party shall not be liable for any additional legal expenses incurred by the Indemnified Party in connection with any defense or settlement of such asserted liability. If the Indemnifying Party desires to accept a final and complete settlement of any such Third Person claim, such settlement shall require as an unconditional term thereof that the Third Person deliver to the Indemnified Party a release from all liability in respect of such claim. If the Indemnified Party refuses to consent to such settlement, then the Indemnifying Party's liability under this Section with respect to such Third Person's claim shall be limited to the amount so offered in settlement by said Third Person and the Indemnified Party shall reimburse the Indemnifying Party for any additional costs of defense which it subsequently incurs with respect to such claim; provided, however that such limitation shall not apply to claims in respect of Taxes, for which no settlement shall be made without the prior consent of the Indemnified Party. If the Indemnifying Party does not undertake to defend such matter to which the Indemnified Party is entitled to indemnification hereunder, or fails to diligently pursue such defense, the Indemnified Party may undertake such defense through counsel of its choice, at the cost and expense of the Indemnifying Party, and the Indemnified Party may settle such matter; and the Indemnifying Party shall reimburse the Indemnified Party for the amount paid in such settlement and any other liabilities or expenses incurred by the Indemnified Party in connection therewith.

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(e) In the event any Indemnified Party should have a claim for indemnification against any Indemnifying Party which does not involve a claim by a Third Person, the Indemnified Party shall deliver a notice of such claim to the Indemnifying Party, setting forth in reasonable detail the identity, nature and estimated amount of the Loss (if reasonably determinable) related to such claim or claims, with reasonable promptness. The Indemnified Party shall be entitled to indemnification only if the Indemnified Party delivers such notice to the Indemnifying Party prior to the expiration of the representations and warranties of the Indemnifying Party as set forth in Section 12(a). If the Indemnifying Party notifies the Indemnified Party that it does not dispute the claim described in such notice or fails to notify the Indemnified Party within 20 days after delivery of such notice by the Indemnified Party whether the Indemnifying Party disputes the claim described in such notice, the Loss in the amount specified in the Indemnified Party's notice will be conclusively deemed a liability of the Indemnifying Party subject to the limitations of the Basket Amount and Cap described below. If the Indemnifying Party has timely disputed its liability with respect to such claim, the Indemnifying Party and the Indemnified Party will proceed in good faith to negotiate a resolution of such dispute for a period of 30 days.

(f) Any Indemnified Party shall bring a claim for indemnification hereunder in good faith and in a timely manner consistent with good commercial practices.

(g) After the Closing Date, the rights set forth in this Section 12 shall be each party's sole and exclusive remedies against the other parties hereto for misrepresentations or breaches of covenants contained in this Agreement and the Additional Agreements. Notwithstanding the foregoing, nothing herein shall prevent any of the parties hereto from bringing an action based upon allegations of fraud or other intentional breach of an obligation of or with respect to the other parties in connection with this Agreement and the Additional Agreements. In the event such action is brought, the Purchasers, on the one hand, and the Sellers and on the other hand, shall bear their own fees and expenses in connection with such action.

(h) Notwithstanding anything in this Agreement to the contrary, the amount of any Losses for which indemnification is provided under this Section 12 shall be reduced by (i) any related recoveries actually received by an Indemnified Party under insurance policies, (ii) any other related payments actually received by an Indemnified Party from third parties and (iii) any Tax benefits actually realized or received by an Indemnified Party or any of their Affiliates, in each case, on account of the matter resulting in such Losses or the payment of such Losses.

(i) Anything to the contrary notwithstanding, neither the Purchaser Indemnified Parties, on the one hand, nor the Seller Indemnified Parties, on the other hand, shall be entitled to recovery from the Indemnifying Party with respect to any inaccuracy or breach of any representation or warranty in Sections 6 or 7 hereof, as applicable, (i) unless and until the aggregate amount of such Losses suffered, sustained or incurred by the Purchaser Indemnified Parties or the Seller Indemnified Parties, as the case may be, by reason of such inaccuracy or breach, shall exceed \$55,000 calculated on a cumulative and not on a per item basis (the "Basket Amount"), and then only with respect to the excess over the Basket Amount, or (ii) in an aggregate amount in excess of \$700,000 (the "Cap"). The Basket Amount and the Cap shall not

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be applicable to claims arising out of an inaccuracy or breach of the representations set forth in Section 6(h).

(j) Notwithstanding anything in this Agreement to the contrary, the Purchasers shall not be entitled to indemnification under this Section 12 for any Losses arising in connection with Section 6(k) (Accounts Receivable) and related to the collection of an account receivable, unless and until the Purchasers have (i) expended commercially reasonable efforts to collect such

account receivable, and (ii) have assigned such account receivable to the Seller.

(k) In the event that the Seller (or any successor Person into which the Seller shall have merged or consolidated) sells or otherwise transfers all or substantially all of its assets, the Seller shall require such transferee to assume the Seller's obligations under this Section 12. The Seller shall provide notice of any such sale or transfer to the Purchasers promptly following the consummation thereof.

Section 13. Termination of Agreement.

(a) This Agreement may be terminated at any time prior to the Closing:

(i) by mutual consent of the parties hereto;

(ii) by the Seller, on the one hand, or by the Purchasers, on the other hand, if the Closing shall not have been consummated on or prior to March 31, 2001 or such later date, if any, as the parties hereto shall agree in writing, provided, that, no party will be entitled to terminate this Agreement pursuant to this Section 13(a)(ii) if such party's willful breach of this Agreement has prevented the consummation of the transactions contemplated hereby;

(iii) by the Seller, on the one hand, or by the Purchasers, on the other hand, in the event of a material breach or default by the other parties hereto of any provision of this Agreement and, in the case of a breach or default that is capable of being cured, continuation of such breach or default for a period of 15 days after written notice thereof shall have been given to the breaching party;

(iv) by Purchasers on the one hand, or the Seller, on the other hand to the extent set forth in Section 9(b); and

(v) by the Seller if the Board of Directors of the Seller, acting on the advice of counsel, reasonably concludes that fulfillment of its fiduciary obligations to the Seller's shareholders requires acceptance of an unsolicited competing offer to acquire the Purchased Assets.

(b) Upon termination of this Agreement as provided in paragraph (a) above, all obligations of the parties hereunder shall terminate, but (i) such termination will in no way limit any obligation or liability of any party based on or arising from a willful breach or default by such party which occurs prior to such termination with respect to any of its representations,

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warranties, covenants or agreements contained in this Agreement, and (ii) all Seller information disclosed to Purchasers in connection with this Agreement and the transactions contemplated hereby shall remain subject to the Confidentiality Agreement. The provisions of this Section 13 and of Sections 17, 18 and 20 shall survive the termination of this Agreement.

Section 14. Additional Covenants and Agreements.

(a) Books, Records and Information.

(i) The Purchasers agree that all documents delivered to the Purchasers by the Seller pursuant to this Agreement shall after the Closing be open for inspection by representatives of the Seller at any time during regular business hours for reasonable and necessary purposes until such time as documents are destroyed or possession thereof is given to the other party as provided for in Section 14(a)(ii) hereof and that the Seller may during such period at its expense make such copies thereof as it may reasonably request. The Seller agrees that all documents that are retained by the Seller after the Closing Date and that are related to the Purchased Assets shall be open for inspection by representatives of the Purchasers at any time during regular business hours until such time as documents are destroyed or possession thereof is given up to the other party as provided for in Section 14(a)(ii) hereof and that the Purchasers may during such period at its expense make such copies thereof as it may reasonably request.

(ii) Without limiting the generality of Section 14(a)(i), for a period ending on the sixth anniversary of the Closing Date, neither the Purchasers nor the Seller shall destroy or give up possession of any item referred to in Section 14(a)(i) hereof without first offering to the other the opportunity, at such other's expense (but without any other payment), to obtain the same. Thereafter each party shall be free to dispose of them as it deems fit.

(iii) The Purchasers shall use reasonable efforts to afford the Seller access to employees who were previously employees of the Seller, and remain in the employ of the Purchasers or their Affiliates, as the Seller shall reasonably request for their proper corporate purposes, including, without limitation, the defense of legal proceedings. Such access may include interviews or attendance at depositions or legal proceedings. All out-of-pocket expenses reasonably incurred by the Purchasers in connection with this Section 14(a)(iii) shall be paid or promptly reimbursed by the Seller.

(b) Tax Matters.

(i) The Seller shall be solely responsible for and shall indemnify and hold harmless the Purchasers for all Taxes with respect to Purchased Assets which are due and payable up to and including the Closing Date, and the Purchasers shall be responsible for and indemnify and hold harmless the Seller

for all Taxes with respect to the Purchased Assets which are due and payable after the Closing Date, except that any Taxes imposed upon the ownership of Purchased Assets which relate to a period commencing prior to the Closing Date and ending after the Closing Date, shall be prorated such that Taxes for the period prior to the Closing Date shall be the responsibility of the Seller and Taxes for the period after the Closing Date shall be the

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responsibility of the Purchasers. Any claim for indemnification hereunder shall be subject to the procedures set forth in Sections 12(d) and 12(e).

(ii) The Purchasers and the Seller recognize their mutual obligations pursuant to Section 1060 of the Code to timely file IRS Form 8594 with each of their respective federal income tax returns. The Purchasers and the Seller agree to allocate the Purchase Price among the Purchased Assets in accordance with the provisions of Section 1060 of the Code and the Treasury Regulations thereunder and in accordance with the allocation schedule attached hereto as Exhibit H. Unless otherwise required by a determination within the meaning of Section 1313 of the Code (or a counterpart provision of foreign, state or local law), all foreign, federal, state and local income tax returns filed by the Purchasers and the Seller shall be filed consistently with the allocations reflected on Exhibit G attached hereto.

(c) Risk of Loss. The risk of loss or damage to the Purchased Assets shall be upon the Seller at all times prior to the Closing Date. In the event of such loss or damage, the Seller shall use its commercially reasonable efforts to repair, replace or restore such Purchased Assets as soon as possible.

(d) License to Use LecTec Name. Within eighteen (18) months after the Closing Date, the Purchaser shall revise product labeling and packaging and otherwise discontinue use of the name "LecTec" and variations thereof ("Names"). The Seller hereby grants to the Purchasers a fully-paid, non-exclusive license to use the Names (and any trademarks associated therewith) in conjunction with currently existing applications of Names on products, labeling, packaging and promotional materials for a period of eighteen (18) months following the Closing Date. In no event shall the Purchaser use any Names after the Closing Date in any manner or for any purpose different from the use of the Names in the Business as of the Closing Date.

Section 15. Remedies.

The Seller acknowledges and agrees that the Purchased Assets are unique and that the Purchasers will be irreparably harmed in the event that this Agreement, including the obligations of the Seller to sell and deliver the Purchased Assets to the Purchasers, or the Additional Agreements are not specifically enforced. The parties further agree it is impossible to measure in money the damage which will accrue by reason of a refusal by the Seller to perform such obligations under this Agreement or the Additional Agreements. Therefore, in the event that the Purchasers shall institute any action to enforce such obligations, the Seller hereby acknowledges that the Purchasers do not have an adequate remedy at law and that injunctive or other equitable relief will not constitute any hardship upon the Seller.

Section 16. Definitions.

As used in this Agreement, the following terms shall have the meanings ascribed to them below:

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(a) "Affiliate" means, when used with reference to a specified party, (i) any entity that, directly, or indirectly through one or more intermediaries, controls, is controlled by, or is under common control with, the specified party, and (ii) any entity of which the specified party is, directly or indirectly, the owner of an equity interest of ten (10) percent or more.

(b) "Code" means the Internal Revenue Code of 1986, as amended, including the rules and regulations thereunder, as well as any successor or substitute provisions thereto.

(c) "knowledge" means, with respect to the Seller, the actual knowledge after due inquiry (or what would reasonably be the knowledge if due inquiry were made) of any executive officer (determined in accordance with Rule 16a-1(f) under the Exchange Act) of the Seller and with respect to Ludlow or Sherwood, the actual knowledge after due inquiry (or what would reasonably be the knowledge if due inquiry were made) of any executive officer (determined in accordance with Rule 16a-1(f) under the Exchange Act) of Ludlow or Sherwood, as the case may be.

(d) "Lien" means any mortgage, lien, pledge, restriction, charge, security interest, claims, encumbrance, or rights, title and interest of others.

(e) "Material Adverse Effect" means any circumstance, event, occurrence, change or effect that, individually or in the aggregate, materially and adversely affects the Purchased Assets taken as a whole or the financial condition or results of operation of the Business; provided, however, that none of the following shall be deemed in themselves, either alone or in combination, to constitute, and none of the following shall be taken into account in determining whether there has been or will be a Material Adverse Effect: (a) any adverse change, event, occurrence, state of facts or development attributable to conditions affecting the industries in which the Seller participates as a whole, the economy of the United States as a whole or foreign

economies in any locations where the Seller has material operations or sales, (b) any adverse change, effect, event, occurrence, state of facts or development arising from or relating to any change in accounting requirements or principles or any change in applicable laws, rules or regulations or the interpretation thereof, (c) any adverse change, effect, event, occurrence, state of facts of development arising from any action taken by Ludlow or Sherwood or any of their respective directors, officers, employees, agents or Affiliates, other than the execution and delivery of this Agreement and any permitted public announcement thereof.

(f) "Net Asset Value" means the difference between (i) the total assets of the Seller related to the Business and included in the Purchased Assets and (ii) the total liabilities (other than liabilities in respect of indebtedness for borrowed money) of the Seller related to the Business and included in the Assumed Liabilities, derived from financial statements that were prepared in accordance with generally accepted accounting principles consistently applied.

(g) "Person" means any individual, general partnership, limited partnership, corporation, limited liability company, joint venture, trust, business trust, cooperative, association or other form of organization.

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(h) "Related Party" means (i) any director, officer, employee, agent or Affiliate of the Seller or (ii) any spouse or child or Affiliate of any such Persons referred to in the foregoing clause (i).

Section 17. Confidentiality.

Prior to the Closing, none of the parties hereto shall disclose the terms of any non-public confidential information of the other parties hereto or any Affiliate thereof obtained in connection with such proposed transactions without the prior written consent of the other parties, which consent shall not be unreasonably withheld or delayed. If the acquisition of the Purchased Assets is not consummated as provided for herein, the parties and their representatives shall, for a period of three (3) years from the date hereof, treat all information of the other parties as confidential (except to the extent that such information: (i) is now, or later comes to be, in the public domain, other than through the acts of the receiving party or its representatives in breach of this provision, (ii) can be shown to have been known by the receiving party prior to the time of disclosure to it by the other party, (iii) is later disclosed to the receiving party on a nonconfidential basis by a Person having no obligation to the disclosing party in regard thereto, or (iv) is independently developed, as evidenced by written records, by the receiving party) and shall return to the disclosing party all copies of confidential information made during such investigation.

Section 18. Expenses.

Whether or not the transactions contemplated by this Agreement are consummated, each party will pay its respective expenses, including all fees and expenses of counsel, accountants and other advisors, incurred in connection with the origination, negotiation, execution and performance of this Agreement. Notwithstanding the foregoing, the Seller shall pay any sales, transfer, stamp, deed or similar tax payable as a result of the sale and transfer of the Purchased Assets to the Purchasers.

Section 19. Further Assurances.

The parties agree that, on and after the Closing Date, each shall take all reasonable action and execute any commercially reasonable documents, instruments or conveyances which may be reasonably necessary or advisable to carry out any of the provisions hereof. All such actions and assistance shall be taken and rendered at the sole cost and expense of the requesting party.

Section 20. No Public Announcement.

The Purchasers and the Seller agree that the existence, nature and terms and conditions of this Agreement and discussions between the parties regarding the transactions contemplated hereby are, and shall be treated as, confidential by the parties. Accordingly, each party agrees that it (a) will make no public comment concerning or announcement of the transactions contemplated hereby; (b) will respond to all inquiries concerning the transactions contemplated hereby by stating that it is such company's policy not to comment on such inquiries; (c) will take

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reasonable steps to restrict knowledge of the transactions contemplated hereby to those who need to know; and (d) will notify the other parties of any rumor external to the parties of the transactions contemplated hereby. Notwithstanding the foregoing, the Purchasers acknowledge and agree that the Seller, as a public company, is subject to certain disclosure requirements under applicable securities laws. For this reason, the Seller reserves the right to disclose the existence of and the status and terms of negotiations at any time it is advised by its counsel that securities laws or the rules of any stock market on which its shares are traded require such disclosure, and the Seller shall have the right to issue a press release regarding the transactions contemplated hereby upon the signing of this Agreement and upon the Closing; provided that, the Seller agrees to notify the Purchasers if the Seller intends to make a disclosure prior to Closing and, to the extent feasible, to provide the Purchasers with the text of the disclosure and opportunity to comment in advance of its release to the public; and provided, further, that the text of any such

press release shall be reasonably acceptable to the Purchasers.

Section 21. Entire Agreement.

This Agreement, the Additional Agreements (including all attachments hereto and thereto) and the Confidentiality Agreement comprise the entire agreement among the parties hereto as to the subject matter hereof and thereof, and supersede all prior agreements and understandings between them relating thereto.

Section 22. Amendments and Waivers.

This Agreement may not be amended or modified, except by a writing executed by the party against which such amendment or waiver is sought to be enforced; provided, however, that after any required approval of the transactions contemplated by this Agreement by the shareholders of Seller, there shall not be made any amendment that by law requires further approval by such shareholders without obtaining such further approval. No extension of time for, or waiver of the performance of, any obligation of any party hereto shall be effective unless it is made in a writing signed by the party granting such extension or waiver. Unless it specifically states otherwise, no waiver shall constitute or be construed as a waiver of any subsequent breach or non-performance.

Section 23. Notices.

Any notice, request, demand, waiver, consent, approval or other communication which is required or permitted to be given pursuant to this Agreement shall be in writing and shall be given in person or by facsimile or by certified or registered first-class mail or internationally recognized express courier delivery service addressed as follows:

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If to any Purchaser: c/o The Ludlow Company LP
Two Ludlow Park Drive
P.O. Box 297
Chicopee, MA 01021
Attention: Lee Carrier

with a copy to: Tyco Healthcare Group LP
15 Hampshire Street
Mansfield, MA 02048
Attention: General Counsel

If to the Seller: Lectec Corporation
10701 Red Circle Drive
Minnetonka, MN 55343
Attention: Rodney A. Young

with a copy to: Dorsey & Whitney, LLP
220 South Sixth Street
Minneapolis, MN 55402
Attention: Timothy S. Hearn, Esq.

Any such address may be changed by any party by written notice to the other parties given in accordance herewith. Any notice shall be deemed to be given three (3) days after being placed for delivery so addressed with postage or other charges prepaid, provided, however, that any written notice actually received by any party in less than three (3) days shall be deemed to be given, for all purposes of this Agreement, at the time it is received. Notice given by facsimile shall be deemed given upon electronic confirmation of delivery.

Section 24. Governing Law; Consent to Jurisdiction.

This Agreement is made and shall be construed in accordance with the laws of The Commonwealth of Massachusetts, without giving effect to the conflicts of laws principles thereof. This Agreement may be enforced in any federal court or state court sitting in Minnesota or Massachusetts; and the parties hereto consent to the jurisdiction and venue of any such court and waive any argument that venue in such forum is not convenient.

Section 25. Successors and Assigns.

This Agreement shall inure to the benefit of, and be binding upon and enforceable against, the respective successors and assigns of the parties hereto but may not be assigned by any party hereto without the prior written consent of the others, except that any Purchaser may assign its interests in this Agreement to any Affiliate of such Purchaser without the consent of any other party, so long as such assigning Purchaser guarantees the performance of such Affiliate hereunder.

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Section 26. Captions.

Section headings and other captions are supplied herein for convenience only and shall not be deemed a part of this Agreement for any purpose.

Section 27. Counterparts.

This Agreement may be executed in any number of counterparts, each of

which shall be deemed an original for all purposes, and all of which together shall constitute one agreement. A facsimile signature followed by an original signature shall be sufficient to execute this Agreement and the Additional Agreements.

Section 28. Severability.

If any term or provision of this Agreement or any of the Additional Agreements, or the application thereof to any Person or circumstance, shall to any extent be invalid or unenforceable under applicable law, the remainder of this Agreement (or such Additional Agreement, as the case may be), or the application of such term or provision to Persons or circumstances other than those as to which it is invalid or unenforceable under applicable law, shall not be affected thereby and each term and provision of this Agreement (or such Additional Agreement, as the case may be) shall be valid and enforced to the fullest extent permitted by applicable law.

Section 29. No Third Party Beneficiaries.

Nothing in this Agreement shall confer any rights upon any person or entity that is not a party or permitted assignee of a party to this Agreement, except Indemnified Parties (as defined in Section 12).

Section 30. Bulk Sales Laws.

The parties hereby waive compliance with the provisions of all applicable bulk sales laws (if any are applicable).

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IN WITNESS WHEREOF, the parties hereto have duly executed and delivered this Agreement as of the day and year first above written.

THE LUDLOW COMPANY LP

By /s/ Richard J. Meelia

Its: President

SHERWOOD SERVICES AG

By /s/ Stephen Faciszewski

Its: Vice President

LECTEC CORPORATION

By /s/ Rodney A. Young

Its: Chairman, Chief Executive Officer
and President

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EXHIBIT B

FAIRNESS OPINION

17 November 2000

PERSONAL AND CONFIDENTIAL

The Board of Directors
LecTec Corporation
10701 Red Circle Drive
Minnetonka, MN 55343

Members of the Board of Directors:

In connection with the proposed sale of the assets of the Conductive Products Division (the "Conductive Products Division") of LecTec Corporation (the "Company") to Ludlow Company LP ("Ludlow"), you have requested our opinion as to the fairness, from a financial point of view, to the Company of the consideration to be received by the Company in the proposed transaction (the "Sale"). The terms of the Sale are set forth in the Asset Purchase Agreement dated November 17, 2000 (the "Asset Purchase Agreement") between the Company and Ludlow.

As a customary part of its investment banking business, Goldsmith, Agio, Helms Securities, Inc. ("GAHS") is engaged in the valuation of businesses and securities in connection with mergers and acquisitions, private placements and valuations for corporate and other purposes. In return for our services in connection with providing this opinion, the Company will pay us a fee for this fairness opinion, which fee is not contingent upon the consummation of the Sale, and indemnify us against certain liabilities. We are also acting as a financial advisor to the Company in connection with the Sale for which we will receive

certain other fees, a significant portion of which is contingent upon the consummation of the Sale.

In arriving at our opinion, we have undertaken such reviews, analyses and inquiries as we deemed necessary and appropriate under the circumstances. Among other things, we have:

- (i) Reviewed a draft of the Asset Purchase Agreement;
- (ii) Analyzed financial and other information that is publicly available relating to the Company and its assets and liabilities;
- (iii) Analyzed certain financial and operating data of the Company and the Conductive Products Division that has been made available to us;

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- (iv) Visited the facilities of the Company and discussed with management of the Company the financial conditions, operating results, business outlook and prospects of the Company and the Conductive Products Division;
- (v) Held discussions with certain third parties with respect to their interest in acquiring or merging with all or part of the Company's Conductive Products Division;
- (vi) Analyzed the valuations of publicly traded companies that we deemed comparable to the Company's Conductive Products Division; and
- (vii) Performed a comparable merger and acquisition analysis for the Company's Conductive Products Division.

In arriving at our conclusions, we have relied upon and assumed the accuracy, completeness, and fairness of the financial statements and other information furnished by, or publicly available relating to, the Company and the Conductive Products Division or otherwise made available to us, and relied upon and assumed that the representations and warranties of the Company and Ludlow contained in the Asset Purchase Agreement are true and correct. We were not engaged to, and did not attempt to or assume responsibility to, verify independently such information. We have further relied upon assurances by the Company that the information provided to us has a reasonable basis, and with respect to projections and other business outlook information, reflects the best currently available estimates, and that the Company is not aware of any information or fact that would make the information provided to us incomplete or misleading. We also assumed that the Company and Ludlow will each perform all of the covenants and agreements to be performed by it under the Asset Purchase Agreement and that the conditions to the Sale as set forth in the Asset Purchase Agreement would be satisfied and that the Sale would be consummated on a timely basis in the manner contemplated by the Asset Purchase Agreement. In arriving at our opinion, we have not performed any appraisals or valuations of specific assets or liabilities of the Company and express no opinion regarding the liquidation value of the Company or any of its assets. Our opinion is based upon the information available to us and the facts and circumstances as they exist and are subject to evaluation on the date hereof. Events occurring after the date hereof could materially affect the assumptions used in preparing this opinion and the conclusions reached herein. However, we do not have any obligation to update, revise or reaffirm this opinion.

We have relied, with respect to legal and accounting matters related to the Sale, on the advice of the Company's legal and accounting advisors. We have made no independent investigation of any legal or accounting matters that may affect the Company and have assumed the correctness of the legal and accounting advice provided to the Company and its Board of Directors.

Our opinion is rendered for the benefit and use of the Board of Directors of the Company in connection with the Board's consideration of the Sale and does not constitute a recommendation to any holder of Company common stock as to how such shareholder

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should vote with respect to the Sale. We have not been asked to, nor do we express an opinion as to, the relative merits of the Sale as compared to any alternative business strategies that might exist for the Company, the effect of any other transaction in which the Company might engage, or the form of the Asset Purchase Agreement or the terms contained therein. Also, we did not consider the effects of the proposed Sale on the future performance of the remaining assets of the Company, nor do we express an opinion as to the Company's planned use of proceeds arising from the proposed Sale. Furthermore, we express no opinion as to the prices at which the Company's shares may trade following the date of this opinion or following the consummation of the proposed Sale. This opinion may not be published or otherwise used or referred to publicly without our written consent; provided, however, that this opinion may be included in its entirety in any filing with the Securities and Exchange Commission with respect to the Sale.

Based upon and subject to the foregoing, and based upon such other facts as we consider relevant, it is our opinion that, as of the date hereof, the consideration to be received by the Company in the proposed Sale is fair to the Company from a financial point of view.

Sincerely,

/s/ Goldsmith, Agio, Helms Securities, Inc.

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EXHIBIT C

SECTIONS 302A.471 AND 302A.473 OF THE
MINNESOTA BUSINESS CORPORATION ACT

Set forth below are Sections 302A.471 and 302A.473 of the Minnesota Business Corporation Act which provide that shareholders may dissent from, and obtain payment for the fair value of their shares in the event of, certain corporate actions, and establish procedures for the exercise of such dissenters rights.

302A.471 RIGHTS OF DISSENTING SHAREHOLDERS.

SUBDIVISION 1. ACTIONS CREATING RIGHTS. A shareholder of a corporation may dissent from, and obtain payment for the fair value of the shareholder's shares in the event of, any of the following corporate actions:

(a) An amendment of the articles that materially and adversely affects the rights or preferences of the shares of the dissenting shareholder in that it:

(1) alters or abolishes a preferential right of the shares;

(2) creates, alters, or abolishes a right in respect of the redemption of the shares, including a provision respecting a sinking fund for the redemption or repurchase of the shares;

(3) alters or abolishes a preemptive right of the holder of the shares to acquire shares, securities other than shares, or rights to purchase shares or securities other than shares;

(4) excludes or limits the right of a shareholder to vote on a matter, or to cumulate votes, except as the right may be excluded or limited through the authorization or issuance of securities of an existing or new class or series with similar or different voting rights; except that an amendment to the articles of an issuing public corporation that provides that section 302A.671 does not apply to a control share acquisition does not give rise to the right to obtain payment under this section;

(b) A sale, lease, transfer, or other disposition of all or substantially all of the property and assets of the corporation, but not including a transaction permitted without shareholder approval in section 302A.661, subdivision 1, or a disposition in dissolution described in section 302A.725, subdivision 2, or a disposition pursuant to an order of a court, or a disposition for cash on terms requiring that all or substantially all of the net proceeds of disposition be distributed to the shareholders in accordance with their respective interests within one year after the date of disposition;

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(c) A plan of merger, whether under this chapter or under chapter 322B, to which the corporation is a constituent organization, except as provided in subdivision 3;

(d) A plan of exchange, whether under this chapter or under chapter 322B, to which the corporation is a party as the corporation whose shares will be acquired by the acquiring corporation, except as provided in subdivision 3; or

(e) Any other corporate action taken pursuant to a shareholder vote with respect to which the articles, the bylaws, or a resolution approved by the board directs that dissenting shareholders may obtain payment for their shares.

SUBD. 2. BENEFICIAL OWNERS.

(a) A shareholder shall not assert dissenters' rights as to less than all of the shares registered in the name of the shareholder, unless the shareholder dissents with respect to all the shares that are beneficially owned by another person but registered in the name of the shareholder and discloses the name and address of each beneficial owner on whose behalf the shareholder dissents. In that event, the rights of the dissenter shall be determined as if the shares as to which the shareholder has dissented and the other shares were registered in the names of different shareholders.

(b) The beneficial owner of shares who is not the shareholder may assert dissenters' rights with respect to shares held on behalf of the beneficial owner, and shall be treated as a dissenting shareholder under the terms of this section and section 302A.473, if the beneficial owner submits to the corporation at the time of or before the assertion of the rights a written consent of the shareholder.

SUBD. 3. RIGHTS NOT TO APPLY.

(a) Unless the articles, the bylaws, or a resolution approved by the board otherwise provide, the right to obtain payment under this section does not apply to a shareholder of (1) the surviving corporation in a merger with respect to shares of the shareholder that are not entitled to be voted on the merger and are not canceled or exchanged in the merger or (2) the corporation whose shares will be acquired by the acquiring corporation in a plan of exchange with respect to shares of the shareholder that are not entitled to be voted on the plan of exchange and are not exchanged in the plan of exchange.

(b) If a date is fixed according to section 302A.445, subdivision 1, for the determination of shareholders entitled to receive notice of and to vote on an action described in subdivision 1, only shareholders as of the date fixed, and beneficial owners as of the date fixed who hold through shareholders, as provided in subdivision 2, may exercise dissenters rights.

SUBD. 4. OTHER RIGHTS. The shareholders of a corporation who have a right under this section to obtain payment for their shares do not have a right at law or in equity to have a corporate action described in subdivision 1 set aside or rescinded, except when the corporate action is fraudulent with regard to the complaining shareholder or the corporation.

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302A.473 PROCEDURES FOR ASSERTING DISSENTERS RIGHTS.

SUBDIVISION 1. DEFINITIONS.

(a) For purposes of this section, the terms defined in this subdivision have the meanings given them.

(b) "Corporation" means the issuer of the shares held by a dissenter before the corporate action referred to in section 302A.471, subdivision 1 or the successor by merger of that issuer.

(c) "Fair value of the shares" means the value of the shares of a corporation immediately before the effective date of the corporate action referred to in section 302A.471, subdivision 1.

(d) "Interest" means interest commencing five days after the effective date of the corporate action referred to in section 302A.471, subdivision 1, up to and including the date of payment, calculated at the rate provided in section 549.09 for interest on verdicts and judgments.

SUBD. 2. NOTICE OF ACTION. If a corporation calls a shareholder meeting at which any action described in section 302A.471, subdivision 1 is to be voted upon, the notice of the meeting shall inform each shareholder of the right to dissent and shall include a copy of section 302A.471 and this section and a brief description of the procedure to be followed under these sections.

SUBD. 3. NOTICE OF DISSENT. If the proposed action must be approved by the shareholders, a shareholder who is entitled to dissent under section 302A.471 and who wishes to exercise dissenters' rights must file with the corporation before the vote on the proposed action a written notice of intent to demand the fair value of the shares owned by the shareholder and must not vote the shares in favor of the proposed action.

SUBD. 4. NOTICE OF PROCEDURE; DEPOSIT OF SHARES. (a) After the proposed action has been approved by the board and, if necessary, the shareholders, the corporation shall send to all shareholders who have complied with subdivision 3 and to all shareholders entitled to dissent if no shareholder vote was required, a notice that contains:

(1) The address to which a demand for payment and certificates of certificated shares must be sent in order to obtain payment and the date by which they must be received;

(2) Any restrictions on transfer of uncertificated shares that will apply after the demand for payment is received;

(3) A form to be used to certify the date on which the shareholder, or the beneficial owner on whose behalf the shareholder dissents, acquired the shares or an interest in them and to demand payment; and

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(4) A copy of section 302A.471 and this section and a brief description of the procedures to be followed under these sections.

(b) In order to receive the fair value of the shares, a dissenting shareholder must demand payment and deposit certificated shares or comply with any restrictions on transfer of uncertificated shares within 30 days after the notice required by paragraph (a) was given, but the dissenter retains all other rights of a shareholder until the proposed action takes effect.

SUBD. 5. PAYMENT; RETURN OF SHARES.

(a) After the corporate action takes effect, or after the corporation receives a valid demand for payment, whichever is later, the corporation shall remit to each dissenting share holder who has complied with subdivisions 3 and 4 the amount the corporation estimates to be the fair value of the shares, plus interest, accompanied by:

(1) The corporation's closing balance sheet and statement of income for a fiscal year ending not more than 16 months before the effective date of the corporate action, together with the latest available interim financial statements;

(2) An estimate by the corporation of the fair value of the shares and a brief description of the method used to reach the estimate; and

(3) A copy of section 302A.471 and this section, and a brief description of the procedure to be followed in demanding supplemental payment.

(b) The corporation may withhold the remittance described in paragraph (a) from a person who was not a shareholder on the date the action dissented from was first announced to the public or who is dissenting on behalf of a person who was not a beneficial owner on that date. If the dissenter has complied with subdivisions 3 and 4, the corporation shall forward to the dissenter the materials described in paragraph (a), a statement of the reason for withholding the remittance, and an offer to pay to the dissenter the amount listed in the materials if the dissenter agrees to accept that amount in full satisfaction. The dissenter may decline the offer and demand payment under subdivision 6. Failure to do so entitles the dissenter only to the amount offered. If the dissenter makes demand, subdivisions 7 and 8 apply.

(c) If the corporation fails to remit payment within 60 days of the deposit of certificates or the imposition of transfer restrictions on uncertificated shares, it shall return all deposited certificates and cancel all transfer restrictions. However, the corporation may again give notice under subdivision 4 and require deposit or restrict transfer at a later time.

SUBD. 6. SUPPLEMENTAL PAYMENT; DEMAND. If a dissenter believes that the amount remitted under subdivision 5 is less than the fair value of the shares plus interest, the dissenter may give written notice to the corporation of the dissenter's own estimate of the fair value of the shares, plus interest, within 30 days after the corporation mails the remittance under subdivision

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5, and demand payment of the difference. Otherwise, a dissenter is entitled only to the amount remitted by the corporation.

SUBD. 7. PETITION; DETERMINATION. If the corporation receives a demand under subdivision 6, it shall, within 60 days after receiving the demand, either pay to the dissenter the amount demanded or agreed to by the dissenter after discussion with the corporation or file in court a petition requesting that the court determine the fair value of the shares, plus interest. The petition shall be filed in the county in which the registered office of the corporation is located, except that a surviving foreign corporation that receives a demand relating to the shares of a constituent domestic corporation shall file the petition in the county in this state in which the last registered office of the constituent corporation was located. The petition shall name as parties all dissenters who have demanded payment under subdivision 6 and who have not reached agreement with the corporation. The corporation shall, after filing the petition, serve all parties with a summons and copy of the petition under the rules of civil procedure. Nonresidents of this state may be served by registered or certified mail or by publication as provided by law. Except as otherwise provided, the rules of civil procedure apply to this proceeding. The jurisdiction of the court is plenary and exclusive. The court may appoint appraisers, with powers and authorities the court deems proper, to receive evidence on and recommend the amount of the fair value of the shares. The court shall determine whether the shareholder or shareholders in question have fully complied with the requirements of this section, and shall determine the fair value of the shares, taking into account any and all factors the court finds relevant, computed by any method or combination of methods that the court, in its discretion, sees fit to use, whether or not used by the corporation or by a dissenter. The fair value of the shares as determined by the court is binding on all shareholders, wherever located. A dissenter is entitled to judgment in cash for the amount by which the fair value of the shares as determined by the court, plus interest, exceeds the amount, if any, remitted under subdivision 5, but shall not be liable to the corporation for the amount, if any, by which the amount, if any, remitted to the dissenter under subdivision 5 exceeds the fair value of the shares as determined by the court, plus interest.

SUBD. 8. COSTS; FEES; EXPENSES.

(a) The court shall determine the costs and expenses of a proceeding under subdivision 7, including the reasonable expenses and compensation of any appraisers appointed by the court, and shall assess those costs and expenses against the corporation, except that the court may assess part or all of those costs and expenses against a dissenter whose action in demanding payment under subdivision 6 is found to be arbitrary, vexatious, or not in good faith.

(b) If the court finds that the corporation has failed to comply substantially with this section, the court may assess all fees and expenses of any experts or attorneys as the court deems equitable. These fees and expenses may also be assessed against a person who has acted arbitrarily, vexatiously, or not in good faith in bringing the proceeding, and may be awarded to a party injured by those actions.

(c) The court may award, in its discretion, fees and expenses to an attorney for the dissenters out of the amount awarded to the dissenters, if any.

EXHIBIT D

LECTEC CORPORATION
AUDIT COMMITTEE CHARTER
OCTOBER 2000

The Audit Committee (the "Committee") is a committee of the Board of Directors (the "Board") of Lectec Corporation (the "Company") designed to assist the Board in monitoring (1) the integrity of the financial statements of the Company, (2) the adequacy of the Company's internal controls, (3) the independence and performance of the Company's outside auditors, and (4) conflict of interest transactions.

I. ROLES AND RESPONSIBILITIES

A. MAINTENANCE OF CHARTER. The Committee shall review and reassess the adequacy of this formal written charter on at least an annual basis.

B. FINANCIAL REPORTING. The Committee shall review and make recommendations to the Board regarding the adequacy of the Company's financial statements and compliance of such statements with financial standards. In particular, and without limiting such responsibilities, the Committee shall:

WITH RESPECT TO THE ANNUAL FINANCIAL STATEMENTS:

- o Review and discuss the Company's audited financial statements with management and with the Company's outside auditors.
- o Review an analysis prepared by management and the independent auditor of significant financial reporting issues and judgments made in connection with the preparation of the Company's audited financial statements.
- o Discuss with the outside auditor the matters required to be discussed by Statement on Auditing Standards No. 61 (as modified or supplemented) relating to the conduct of the audit.
- o Based on the foregoing, indicate to the Board whether the Committee recommends that the audited financial statements be included in the Company's Annual Report on Form 10-K.
- o Prepare the report required by the rules of the Securities and Exchange Commission to be included in the Company's annual proxy statement.

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WITH RESPECT TO QUARTERLY FINANCIAL STATEMENTS:

- o Review with management and the outside auditors the Company's quarterly financial statements prior to the filing of its Form 10-Q. The review may be conducted through a designated representative member of the Committee

C. INTERNAL CONTROLS. The Committee shall evaluate and report to the Board regarding the adequacy of the Company's financial controls. In particular, the Committee shall:

- o Ensure that the outside auditors are aware that the Committee is to be informed of all control problems identified.
- o Review with the Company's counsel legal matters that may have a material impact on the financial statements.
- o Review the effectiveness of systems for monitoring compliance with laws and regulations relating to financial reporting, including any issues that might implicate Section 10A of the Securities Exchange Act of 1934.
- o Receive periodic updates from management, legal counsel, and independent auditors concerning financial compliance.

D. RELATIONSHIP WITH OUTSIDE AUDITORS. The Committee shall:

- o Interview, evaluate, and make recommendations to the Board with respect to the retention of, or replacement of, outside auditors.
- o Ensure receipt from outside auditors of a formal

written statement delineating all relationships between the outside auditor and the Company, consistent with Independence Standards Board Standard 1.

- o Actively engage in a dialog with the outside auditors with respect to any disclosed relationships or services that may impact the objectivity and independence of the outside auditors.
- o Take, or recommend that the Board take, appropriate action to oversee the independence of the outside auditors.
- o Review and approve the fees to be paid to the outside auditor.

Notwithstanding the foregoing, the outside auditors shall be ultimately accountable to the Board and the Committee, as representatives of shareholders. The Board, upon recommendation from the Committee, shall have ultimate authority and responsibility to select, evaluate, and, where appropriate, replace the outside auditor (or to nominate the outside auditor to be proposed for shareholder approval in any proxy statement).

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E. CONFLICT OF INTEREST TRANSACTIONS. The Committee shall:

- o Review potential conflict of interest situations, including transactions between the Company and its officers, directors and significant shareholders.
- o Make recommendations to the Board regarding the disposition of conflict of interest transactions in accordance with applicable law, including Minnesota Statutes Section 302A.255 if applicable.

II. MEMBERSHIP REQUIREMENTS

- o The Committee shall consist of at least three directors chosen by the Board.
- o Each member of the Committee shall be able to read and understand fundamental financial statements, including the Company's balance sheet, income statement, and cash flow statement or will become able to do so within a reasonable period of time after his or her appointment to the Committee.
- o At least one member of the Committee shall have past employment experience in finance or accounting, requisite professional certification in accounting, or comparable experience or background (such as a position as a chief executive officer, chief financial officer or other senior officer with financial oversight responsibilities) which results in financial sophistication, recognized financial or accounting expertise.
- o All Committee members shall be independent directors as defined in Rule 4200(a)(14) of the Nasdaq Marketplace Rules.

III. STRUCTURE

- o The Committee shall appoint one of its members to act as a Chairperson, either generally or with respect to each meeting.
- o The Committee Chairperson shall review and approve an agenda in advance of each meeting
- o The Committee shall meet at least twice annually, or more frequently as circumstances dictate.
- o The Committee shall have the authority to retain special legal, accounting or other consultants to advise the Committee.
- o The Committee may request any officer or employee of the Company or the Company's outside counsel or independent auditor to attend a meeting of the Committee or to meet with any members of, or consultants to, the Committee.

While the Committee has the responsibilities and powers set forth in this Charter, it is not the duty of the Committee to plan or conduct audits or to determine that the Company's financial

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statements are complete and accurate and are in accordance with generally accepted accounting principles. This is the responsibility of management and the

independent auditor. Nor is it the duty of the Committee to conduct investigations, to resolve disagreements, if any, between management and the independent auditor or to assure compliance with laws and regulations and the Company's corporate policies.

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LECTEC (TM)
CORPORATION

NOTICE OF ANNUAL MEETING OF SHAREHOLDERS

_____, _____, 2001
___ P.M. (CENTRAL STANDARD TIME)

THE MINNEAPOLIS MARRIOTT SOUTHWEST HOTEL
5801 OPUS PARKWAY
MINNETONKA, MN 55343

LECTEC (TM)
CORPORATION

PROXY
2000

THIS PROXY IS SOLICITED ON BEHALF OF THE BOARD OF DIRECTORS

I appoint Rodney A. Young and Douglas J. Nesbit, together and separately, as proxies to vote all shares of common stock which I have power to vote at the annual meeting of shareholders to be held on _____, 2001 at Minnetonka, Minnesota, and at any adjournment thereof, in accordance with the instructions on the reverse side of this card and with the same effect as though I were present in person and voting such shares. The proxies are authorized in their discretion to vote upon such other business as may properly come before the meeting and they may name others to take their place.

(CONTINUED, AND TO BE SIGNED AND DATED ON REVERSE SIDE)

TO VOTE YOUR PROXY

Mark, sign and date your proxy card and return it in the postage-paid envelope we have provided.

[ARROW] PLEASE DETACH HERE [ARROW]

THE DIRECTORS RECOMMEND A VOTE "FOR" ITEMS 1, 2 AND 3.

<TABLE>

<S> <C>

- | | | | |
|---|------------------------|------------------------------|--|
| 1. Approval of the sale of certain assets used in LecTec Corporation's conductive products division pursuant to the Asset Purchase Agreement dated November 17, 2000, among LecTec, The Ludlow Company LP and Sherwood Services AG. | [] For | [] Against | [] Abstain |
| 2. Election of directors: | 01 Lee M. Berlin | 04 Marilyn K. Speedie, Ph.D. | [] FOR all listed nominees |
| | 02 Alan C. Hymes, M.D. | 05 Donald C. Wegmiller | [] WITHHOLD AUTHORITY to vote for all listed nominees |
| | 03 Bert J. McKasy | 06 Rodney A. Young | |

(Instructions: To withhold authority to vote for any individual nominee, write the number(s) in the box provided to the right.)

- | | | | |
|--|---------|-------------|-------------|
| 3. Approval of appointment of Grant Thornton LLP as independent auditors | [] For | [] Against | [] Abstain |
|--|---------|-------------|-------------|

THIS PROXY WILL BE VOTED AS DIRECTED. IF NO DIRECTION IS MADE, IT WILL BE VOTED "FOR" ITEMS 1, 2 AND 3.

Address Change? Mark Box []
Indicate changes below:

Dated _____, 2001

Signature(s) of Shareholder(s) in Box
PLEASE DATE AND SIGN exactly as name(s) appears

hereon and return promptly in the accompanying postage paid envelope. If shares are held by joint tenants or as community property, both shareholders should sign. If signing as attorney, executor, administrator, trustee or guardian, please give full title as such. If a corporation, please sign in full corporate name by president or other authorized officer. If a partnership, please sign in partnership name by an authorized person.

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